Tender No. PLG/ ONT /2022-23

Dated 05.01.2023

## TENDER DOCUMENT (LIMITED)

#### **FOR**

### **Procurement of ONT in Cuttack SSA**

# BHARAT SANCHAR NIGAM LIMITED, (A GOVT. OF INDIA ENTERPRISE) O/o the General Manager, Telecom District, CUTTACK – 753012

(TECHNICIAL BID)

PRICE Rs. 590.00 (Rs. 500/- + 18% GST)

# Section-1 BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

O/o the General Manager, Telecom District, CUTTACK – 753012

Tender No. PLG/ONT/2022-23

Dated 05.01.2023

#### **NOTICE INVITING TENDER (LIMITED)**

PVC/Wax Sealed tenders are hereby invited by the GMTD Cuttack for Procurement of ONT for Cuttack BA.

Description	EMD (Rs.)	Estimated Cost (Rs.)	Sale of Tender document	for submission of	Date of opening of tender paper (Technical bid)	Date of opening of tender paper	f
				tender		(Financial bid)	)
Procurement of	3,158.00	1,57,920.00	From dt <b>05.01.2023</b>		At 15.00 hrs on	Will be	•
ONT for Cuttack			to <b>25.01.2023</b> on all	hrs of	27.01.2023	intimated	
BA			working days	27.01.2023		later.	
	1	1	during office Hrs				

#### 2 Purchase of Tender Document:

- 2.1 The tender paper can be obtained from SDE (Planning), Office of the GMTD, BSNL, Link Road, Cuttack-12 on payment of Rs. 590.00 (Rupees five hundred ninety only) in the form of a Demand Draft/Banker Cheque drawn against any Nationalized/Scheduled Banks at Cuttack payable to the A.O. (Cash),O/o GMTD, BSNL, Cuttack. The bidder can also download the tender document from <a href="http://odisha.bsnl.co.in">http://odisha.bsnl.co.in</a> or <a href="https://eprocure.gov.in/epublish/app">https://eprocure.gov.in/epublish/app</a> and submit alongwith required amount of tender document fee.
- 2.2 The tender documents shall be issued free of cost to MSE bidders on production of requisite proof in respect of valid certification from MSME for the tendered item.
- 2.3: Procurement under this tender would be in accordance with 'Public procurement (Preference to Make in India) Order 2017' notified by Government of India & its subsequent amendments, guidelines etc. for Preference to Make in India products.
- 2.4. The MSE bidders registered with the designated MSME bodies like National Small Scale Industries Corporation etc. are exempted from payment of tender fee & EMD. However, they shall furnish a proof regarding registration with bodies under the Ministry of Micro, Small &Medium Enterprises for the tender items.
- 3 a). **Elegibility criteria:-** The bidder should have the following elegibility.
- i) Cost of tender paper and EMD:- as mentioned above ii) Self attested copy of Firm Registration, iii) Valid GSTIN registration & latest return of GSTR-1, iv) Valid PAN card with latest IT return and other documents as listed out in Section-17 (Check List) should be enclosed with tender document.
- b) The Experience Certificate for supplying OFC/FTTH/similar telecom items of amounting **Rs. 55,272.00** minimum for last three financial years (2019-20, 2020-21 & 2021-22) and current year issued by BSNL/MTNL/Central Govt. Office/Central PSUs (certificate must issued by DGM level officer or equivalent).

#### 4. Bid Security/EMD:

The bidder shall furnish the EMD (Bid Security) in shape of demand draft/banker's cheque drawn in favour of A.O. (Cash), BSNL, O/o GMTD, Cuttack and payable at Cuttack

Note:- The MSE units shall be exempted from submission of Bid Security deposit on production of requisite proof in respect of valid certification from MSME for the tendered item.

#### 5. Date & time of Submission of Tender bids: As mentioned in the table above.

**Note**:- In case the last date of submission & opening of bid is declared a holiday, the last date of submission & opening of bid will get shifted automatically to next working day at the same scheduled time. Any change in bid opening date due to any other unavoidable reason will be intimated to all the bidders separately.

- 6. **Opening of Tender Bids:** As mentioned in the table above.
- 7. Place of submission & opening of Tender bids: Room No. 208, O/o GMTD, BSNL, Cuttack,
- 8. Tender bids received after due time & date will not be accepted.
- 9. Incomplete, ambiguous, Conditional, unsealed tender bids are liable to be rejected.
- 10. The GMTD, Cuttack reserves the right to reject any or all tenders without assigning any reason thereof.
- 11. In case of Micro and Small Enterprise (MSE) bidders should submit their valid Udyam Registration Certificate indicating URN (Udyam Registration Number) issued from MSME, in order to avail the benefits (exemption from

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tender fee and EMD) available to MSEs as contained in Public procurement Policy for MSEs, URN certificate should broadly cover the Equipment/services offered in Tender.

Exemption in Cost of Tender Document and EMD under MSME & NSIC is permitted, if the registration of MSME certificate is done for telecom service activities, showing validity period, monetary limit with other eligibility condition as per MSME provision, only Udyoga Adhar registration will not be considered for availing any exemption

The MSE bidders registered with the designated MSME bodies like National Small Scale Industries Corporation etc. are exempted from payment of tender fee & EMD. However, they shall furnish a proof regarding registration with bodies under the Ministry of Micro, Small & Medium Enterprises for the tender items.

- 12. Bidder's must be Class-I Local supplier and Class-II Local supplier in pursuance to Department for Promotion of Industry and Internal Trade order no: P-45021/2/2017-PP (BE-II) dt 16/09/2020 (Proof document- Self Certification as format given as Annexure D of Appendix-2 of Section IV or Certificate as per clause 1.5(b) of Appendix-2 of Section-IV as the case may be.
- 13. Registered with competent authority (Registration committee constituted by Department for Promotion of Industry and Internal Trade, Govt of India) in pursuance to restrictions under Rule 144 (xi) of General Financial Rules (GFRs), 2017 on grounds of Defence of India and National Security, which are detailed in Appendix of Section-1.
- 14: If an authorized supplier bids on behalf of manufacturer then following prescribed Certificates are to be submitted by both manufacturer and authorized supplier.

Self-Certification as format given as Annexure of Section X.

Certificate as per applicability stated in tender document, in pursuant to Rule 144(xi) GFR 2017.

DGM (Rural, Plg & Trans) O/o GMTD, Cuttack

#### Copy to:-

- 1. Notice Board of the GMTD, Cuttack
- 2. All SSA Heads other than Cuttack.
- 3. Bidders of having experience for supplying OFC/FTTH/similar telecom items
- 4. SDE (Computer) for displaying in website:- <a href="https://eprocure.gov.in/epublish/app">http://eprocure.gov.in/epublish/app</a> http://odisha.bsnl.co.in

DGM (Rural, Plg & Trans) O/o GMTD, Cuttack

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#### SECTION- 2 Tender Information

#### 1. Type of Tender:

- (a) No of Bid Submission Stage for tender-- Single
- **(b)** No. of Envelopes for submission of Bids: Three Nos
- 2. **Bid validity Period:** 90 days from the date of opening of the tender.
- 3. The first envelope will be named Bid Security envelope, 2<sup>nd</sup> envelope will be named as Techno-Commercial and will contain documents of bidder's satisfying the eligibility/Technical and commercial conditions and 3<sup>rd</sup> envelope will be named as Financial Bid envelope containing financial quote. These envelopes shall contain one set of the following documents:
  - a. Bid Security envelope will contain:
    - (i) EMD as per Section-I NIT
    - (ii) Cost of the tender documents i.e. tender fee Section-I NIT

#### b. Techno Commercial envelope shall contain:

- i. Certificate(s) showing fulfillment of the eligibility criteria(s) stated in **Section-I of the detailed NIT.**
- ii. Power of Attorney and Authorization for executing the power of Attorney in accordance to tender document.
- iii. Bidder's Profile duly filled and signed.
- iv. Non-Relation Certificate duly filled and signed
- v. Undertaking and declaration duly filled and signed
- vi Clause by clause compliance
- vii. Bid Form
- viii Tender documents duly signed at the end of each page for having read it and accepted it.
- c. Financial Bid envelope shall contain:

Rate quotation - Price Schedule duly filled and signed.

- 4. **Payment terms:** As per clause 9 of Section-4.
- 5. **Issue of work order:** SDE (MM), Cuttack. The work order will be issued by SDE (MM) of any other officer as decided by the head of SSA

#### **SECTION-3**

#### SCOPE & SPECIFICATION OF WORK & REQUIREMENT

#### Scope of Work:-

The items are to be procured as per specification & quantity to be mentioned in work order to the supplier by this office.

Specification/Standard:

- ONT (Dual Band WIFI and XPON Version
- Warranty: 3 years from the date of delivery

The contractor has to supply the exact specified brand/make items of specified quantity as per work order issued. No similar type of item will be accepted.

#### **REQUIREMENT:-**

Sl	Name of the item	Approx Qty to be procured
1	ONT (Dual Band WIFI and XPON Version)	48 nos

N.B:- The quantity may vary as per requirement within limited tender value

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# SECTION-4 GENERAL INSTRUCTIONS TO BIDDERS (GIB)

#### 1. DEFINITIONS

- a) "The Purchaser" means the General Manager Telecom District, BSNL, Cuttack.
- (b) "The Bidder" means the individual or firm who participates in this tender and submits its bid.
- c) "Letter of Intent" means the intention of Purchaser to place the Purchase Order on the bidder.
- d) "The Contract Price" means the price payable to the purchaser under the purchase order for the full and proper performance of its contractual obligations.
- e) "Successful Bidder(s)" means the bidder(s) to whom work in this tender is awarded.

#### 2. ELIGIBILITY CONDITIONS:

**Eligibility Criteria:** - The bidder should submit the cost of tender paper, EMD and documents as mentioned in the NIT (Section-1)

Note:- The successful bidder has to produce the above original documents for verification when he is called for so.

#### 3. COST OF BIDDING

The bidder shall bear all costs associated with the preparation and submission of the bid. The Purchaser will, in no case, be responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

#### 4. **DOCUMENTS REQUIRED**

- 4.1 The goods/jobs required to be supplied/executed; bidding procedures and contract terms and conditions are prescribed in the Bid Documents. The contents of the Bid documents are specified in the covering letter.
- 4.2 The Bidder is expected to examine all instructions, forms, terms and specifications in the Bid Documents and clarifications/ amendments/ addenda, if any. Failure to furnish all information required as per the Bid Documents or submission of the bids not substantially responsive to the Bid Documents in every respect will be at the bidder's risk and may result in rejection of the bid.

#### 5. CLARIFICATION OF BID DOCUMENTS

- 5.1. A prospective bidder, requiring any clarification on the Bid Documents shall notify the Purchaser in writing by FAX or by Email of the Purchaser as indicated in the invitation of Bid. The Purchaser shall respond in writing to any request for the clarification of the Bid Documents, which it receives 14 days prior to the date of opening of the Tenders. Copies of the query (without identifying the source) and clarifications by the Purchaser shall be sent to all the prospective bidders who have received the bid documents.
- 5.2 Any clarification issued by BSNL in response to query raised by prospective bidders shall form an integral part of bid documents and shall amount to an amendment of the relevant clauses of the bid documents.

#### 6. AMENDMENT OF BID DOCUMENTS

- 6.1 The Purchaser may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, may modify bid documents by amendments prior to the date of submission of Bids with due notification to prospective bidders.
- 6.2 The amendments shall be notified/intimated to the bidder in writing by FAX or Email to all prospective bidders on the address intimated at the time of purchase of the bid document from the purchaser and these amendments will be binding on them.
- 6.3 In order to afford prospective bidders a reasonable time to take the amendment into account in preparing their bids, the purchaser may, at its discretion, extend the deadline for the submission

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of bids suitably.

#### 7.0 DOCUMENTS COMPRISING THE BID

The bid prepared by the bidder shall ensure availability of the following components:

- (a) Documentary evidence establishing that the bidder is eligible to bid and is qualified to perform the contract if its bid is accepted in accordance with the clause 2 & 10.
- (b) Bid Security furnished in accordance with clause 11.
- (c) A Bid form and price schedule completed in accordance with clause 8 & 9.

#### 8.0 BID FORM

8.1 The bidder shall complete the bid form and appropriate Price Schedule furnished in the Bid Documents.

#### 9.0 BID PRICES

- 9.1 The bidder shall quote the rate as per price schedule (Section-19)
- 9.2 The bidder shall give the total composite price inclusive of all levies and taxes i.e packing, forwarding, freight and insurances etc. excluding GST.
- 9.3 The price should be quoted in figures as well as in words
- 9.4 Evaluation will be made on the gross value of the item.

#### 10.0 DOCUMENTS ESTABLISHINGBIDDER'S ELIGIBILITY AND QUALIFICATION

The bidder shall furnish, as part of the bid documents establishing the bidder's eligibility, the following documents or whichever is required as per terms and conditions of Bid Documents.

- a) Valid MSE Certificate, if applicable. In case the ownership of such MSE Entrepreneurs happens to be from SC/ST category, proof in this regard also need to be submitted.
- b) Power of Attorney as per clause 13.3 (a) & (d) and authorization for executing the power of Attorney as per clause 13.3 (b) or (c).
- c) Article or Memorandum of Association or partnership deed or proprietorship deed as the case may be.

#### 11.0 BID SECURITY / EMD

- 11.1 The bidder shall furnish, as part of its bid, a bid security as mentioned in Section-1 (NIT).
- 11.2 The MSE bidders are exempted from payment of bid security:
  - a) A proof regarding valid registration with body specified by Ministry of Micro, Small & Medium Enterprise for the tendered items will have to be attached alongwith the bid.
  - b) The enlistment certificate issued by MSME should be valid on the date of opening of tender.
  - c) MSE unit is required to submit its monthly delivery schedule.
  - d) If a vender registered with body specified by Ministry of Micro, Small & Medium Enterprise claiming concessional benefits is awarded work by BSNL and subsequently fails to obey any of the contractual obligations, he will be debarred from any further work/ contract by BSNL for one year from the date of issue of such order.
- 11.3 The bid security is required to protect the purchaser against the risk of bidder's conduct, which would warrant the forfeiture of bid security pursuant to Para 11.7.
- 11.4 A bid not secured in accordance with Para 11.1 & 11.2 shall be rejected by the Purchaser being non-responsive at the bid opening stage
- 11.5 The bid security of the unsuccessful bidder will be discharged/ returned as promptly as possible and within 30 days of finalization of the tender or expiry of the period of the bid validity period prescribed by the purchaser.
- 11.6 The successful bidder's bid security will be released only after submission of required performance security deposit in form of PBG/DD/FD.
- 11.7 The bid security may be forfeited:

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- a) If the bidder withdraws or amends its bid or impairs or derogates from the bid in any respect during the period of bid validity specified by the bidder in the bid form or extended subsequently; or
- b) In the case of successful bidder, if the bidder fails to sign the contract

#### 12.0 PERIOD OF VALIDITY OF BIDS

- 12.1 Bid shall remain valid for period specified in clause 2 of Tender Information. A bid valid for a shorter period shall be rejected by the purchaser being non-responsive.
- 12.2 In exceptional circumstances, the purchaser may request the consent of the bidder for an extension to the period of bid validity. The request and the response thereto shall be made in writing. The bid security provided under clause 11 shall also be suitably extended. The bidder may refuse the request without forfeiting its bid security. A bidder accepting the request and granting extension will not be permitted to modify its bid.

#### 13.0 FORMAT AND SIGNING OF BID

13.1. The bidder shall submit his bid through sealed envelopes physically, complying all eligibility conditions, other terms and conditions of tender document to be read along with the clarifications and amendments issued in this respect. All the documents must be authenticated by hand signatures by the authorized person. The letter of authorization shall be indicated by written power-of-attorney accompanying the bid.

**Note:-**The Purchaser may ask the bidder(s) to supply, besides original bid, additional copy of bids as required by him.

13.2. The bid shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the bidder in which case such corrections shall be signed by the person or persons signing the bid. All pages of the original bid, except for un-amended printed literatures, shall be digitally signed by the person or persons signing the bid.

#### 13.3 **Power of Attorney**

- (a) The power of Attorney should be submitted and executed on the non-judicial stamp paper of appropriate value as prevailing in the concerned states(s) and the same be attested by a Notary public or registered before Sub-registrar of the state(s) concerned.
- (b) The power of Attorney be executed by a person who has been authorized by the Board of Directors of the bidder in this regard, on behalf of the Company/ institution/ Body corporate.
- (c) In case of the bidder being a firm, the said Power of Attorney should be executed by all the partner(s) in favour of the said Attorney.
- (d) Attestation of the specimen signatures of authorized signatory by the Company's/ firm's bankers shall be furnished. Name, designation, Phone number, mobile number, email address and postal address of the authorized signatory shall be provided.
- (e) Original 'Power of Attorney' in case person other than tenderer has signed the tender documents.

Note:- In case the Power of Attorney authorized by company/partnership firms to any of their directors/partnership holder, this specimen signature of authroised signatory should be attested by the company's / firm's banker.

#### 14. SEALING AND MARKING & SUBMISSION OF BIDS

14.1 Bid for each tender should be submitted in three envelopes placed inside a main cover. These envelopes should contain the following.

Envelop	Marked on the cover	Contents of envelope
First	Bid security	Containing EMD & Tender document fee
Second	Qualifying bid	Containing documents as per NIT
Third	Financial bid	Rates duly quoted by the tenderer in the prescribed format.

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On all these envelopes the name of the firm and whether "Bid Security" OR "Qualifying" OR "Financial" bid must be clearly mentioned and should be properly sealed with sealing wax/packing PVC tape. These envelopes are to be placed inside an outer envelope and properly sealed with sealing wax/packing PVC tape. The tenders which are not submitted in above mentioned manner shall be summarily rejected.

14.2 All envelopes (3 inner & one outer) must bear the following:

(Tender for Procurement of ONT fo	r Cuttack BA)	
"NOT TO OPEN BEFORE (		)
(Tender No.	dated	at Cuttack

14.3 Bid shall be addressed to the following address

AGM (NW- PLG-CFA), Room No. 208, O/o GMTD, BSNL, Door Sanchar Bhawan, Link Road, Cuttack-753012

- 14.4 Bids delivered in person shall be dropped by that person in the tender box kept with **The AGM** (NW-PLG-CFA), Room No. 208, O/o GMTD, Door Sanchar Bhawan, Link Road, Cuttack-12 on or before the date and time specified in NIT. The purchaser shall not be responsible in any way about the bids that are delivered /dropped elsewhere and/or after the last date and time for receipt of bids.
- 14.5 The tender documents can be sent by Regd. Post & should reach this office in time as specified in NIT. BSNL will not be responsible for any delay in postal transit/missing.
- 14.6 No bid shall be accepted if submitted after due date time as mentioned in NIT.

#### 15.0 OPENING OF BIDS BY PURCHASER

- 15.1 Bids will be opened in due time and date as mentioned in the NIT.
- 15.2 The bidder/bidder representative, who are present in the bidding process shall sign in attendance register. Authority letter to this effect shall be submitted by the authorized representatives of bidders before they are allowed to participate in bid opening.
- 15.3 A maximum of one representative of any bidder shall be authorized and permitted to attend the bid opening.
- 15.4 The Technical bid will be opened at due date & time as mentioned in the NIT. The financial bid will be opened later which will be intimated to the bidders.

#### 16. ISSUE OF LETTER OF INTENT

- 16.1. The issue of LOI shall constitute the intention of the Purchaser to enter into contract with the bidder.
- 16.2 The bidder shall within 14 days of issue of the LOI, give its acceptance & sign the agreement.

#### 17. AWARDING/SIGNING OF CONTRACT & TENDER VALIDITY

- 17.1 The issue of Purchase/work order shall constitute the award of contract on the bidder.
- 17.2 The normal tender period is for one year. In case of availability of estimated cost, the tender period can be extended further six months.

#### 18. ANNULMENT OF AWARD

Failure of the successful bidder to comply with the requirement of clause 16 & 17 shall constitute sufficient ground for the annulment of the award and the forfeiture of the bid security in which event the Purchaser may make the award to any other bidder at the discretion of the purchaser or call for new bids.

#### 19. REJECTION OF BIDS

- 19.1 While all the conditions specified in the Bid documents are critical and are to be complied, special attention of bidder is invited to the following clauses of the bid documents. Non-compliance of any one of these shall result in outright rejection of the bid.
  - a) If it is not sealed as per clause 14

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- b) If it is not complied eligibility condition as per clause 2
- c) If it is not complied clause 10 & 11

#### 20. Purchaser's right to disqualify

Purchaser reserves the right to disqualify the supplier for a suitable period (not less than one year & not more than 2 years) who habitually failed to supply the equipment in time. Further, the suppliers whose equipment does not perform satisfactory in the field in accordance with the specifications may also be disqualified for a suitable period (not less than one year & not more than 2 years) as decided by the purchaser.

#### 21. PURCHASER'S RIGHT TO BAN BUSINESS DEALINGS

Purchaser reserves the right to bar the bidder from participating in future tenders/EOIs/ RFPs of BSNL for a period of two years in case he fails to honour its bid without sufficient grounds.

#### 22. NEAR-RELATIONSHIP CERTIFICATE

- 22.1. The bidder should give a certificate that none of his/ her near relative, as defined below, is working in the units where he is going to apply for the tender. In case of proprietorship firm certificate will be given by the proprietor. For partnership firm certificate will be given by all the partners and in case of limited company by all the Directors of the company excluding Government of India/ Financial institution nominees and independent non-Official part time Directors appointed by Govt. of India or the Governor of the state and full time Directors of PSUs both state and central. Due to any breach of these conditions by the company or firm or any other person the tender will be cancelled and Bid Security will be forfeited at any stage whenever it is noticed and BSNL will not pay any damage to the company or firm or the concerned person.
- 22.2. The Company or firm or the person will also be debarred for further participation in the concerned unit.
- 22.3 The near relatives for this purpose are defined as:-
  - (a) Members of a Hindu undivided family.
  - (b) They are husband and wife.
  - (c) The one is related to the other in the manner as father, mother, son(s) & Son's wife (daughter in law), Daughter(s) and daughter's husband (son in law), brother(s) and brother's wife, sister(s) and sister's husband (brother in law).
- 22.4. The format of the certificate is given in Section 10.

#### 23. VERIFICATION OF DOCUMENTS AND CERTIFICATES

The bidder will verify the genuineness and correctness of all documents and certificates, including experience/performance certificates, issued either by the bidder or any other firm / associate before submitting them in the bid. The onus of proving genuineness of the submitted documents would rest with the bidder.

As per requirement of the tender's conditions, if any document / paper / certificate submitted by the participant bidder is found to be false / fabricated / tempered / manipulated at any stage during bid evaluation or award of contract, then the bid security (EMD) of the bidder would be forfeited and the bidder would be disqualified from the tender. Action would also be taken for banning of business dealing with the defaulting firm. In case contract has already awarded to the bidder, then PBG would be forfeited and the contract would be rescind / annulled and BSNL would be at liberty to procure the ordered goods and services from any other source at the risk and cost of the defaulting bidder. Action would also be taken for banning business dealing with the defaulting firm.

#### GENERAL COMMERCIAL CONDITIONS OF CONTRACT

#### 1. Application

These conditions shall apply in all the contracts made by the purchaser for the procurement of goods/services.

#### 2. Standard

The goods/services supplied under this contract shall conform to the standards mentioned in the Technical specifications of financial bid.

#### 3. Patent Rights

The supplier shall indemnify the purchaser against the third-party claims/actions of infringement of patent, trademark or industries design rights arising from use of the goods/services or any part thereof in Indian Telecom Network.

#### 4. Inspection and Testing

- 4.1 The purchaser or its representative shall have the right to inspect & test the goods for their conformity to the specifications. Where the purchaser decides to conduct such tests on the premises of the supplier, all reasonable facilities and assistance like Testing Instruments and other test gadgets including access to drawings and production data shall be furnished to the inspectors on no charge to the purchaser.
- 4.2 Should any inspected or tested goods fail to conform to the specification, the purchaser may reject them & the supplier shall either replace the rejected goods or make alterations necessary to meet the specifications at his own cost, before re-offering the same for further inspection.
- 4.3 Nothing in this clause shall in any way release the supplier from any warranty or other obligations under this contract.

#### 5. Delivery and documents

5.1 The goods shall be delivered in accordance with the delivery schedule specified in tender document & as per work order issued. The goods shall remain at the risk of the supplier until delivery has been completed. The delivery of the items/goods shall be to the ultimate consignee as given in the purchase order.

#### 6. Warranty

The equipments/ancillary items should have 12 months warranty from the date of purchase. If at any stage in this period, it is found defective and disorder, the same may be replaced or rectified immediately without any charges. The GMTD Cuttack has authority to forfeit the security deposit made for this purpose.

#### 7. Delays in the supplier's performance.

- 7.1 Goods/services under the contract shall be provided strictly in accordance with the delivery schedule specified in the purchase order.
- 7.2 Delay(s) in the performance of delivery obligations shall render the supplier liable to any or all; of the following sanctions i.e. forfeiture of performance security (S/D), imposition of liquidated damages and/or termination of the contract for default, and/or barring the supplier for 1 year or more.
- 7.3 If at any time during performance of the contract, the supplier should encounter conditions impending timely delivery of the good/services, the supplier shall promptly notify the purchaser in writing of the full fact about the delay, its likely duration & cause(s). As soon as practicable after receipt of the supplier's notice, the discretion to extend the period for performance of the contract after mutual discussions, lies with the purchaser i.e. BSNL.
- 7.4 In case of the delayed supplies i.e. after the expiry of scheduled delivered period, the penalty as mentioned in liquidated damages shall be levied.

#### 8. PERFORMANCE SECURITY

- 8.1 The service supplier (including MSEs who are registered with the designated MSME bodies, like National Small Scale Industries Corporation etc) shall furnish performance security to the purchaser for an amount equal to 5% of the estimated cost within 14 days from the date of issue of LOI by the Purchaser, for a period of 1 & ½ years.
- 8.2 The proceeds of the performance security shall be payable to the Purchaser as compensation for any loss resulting from the supplier's failure to complete its obligations under the contract.

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8.3 The performance security will be discharged by the Purchaser after completion of the supplier's performance obligations including any warranty obligations under the contract.

#### 9. PAYMENT TERMS

a. P.O. placing authority --- SDE (MM), O/o GMTD, Cuttack.

b. Paying authority
c. Delivery period
days from the date of communication of Purchase order

or as decided by the purchaser in the purchase order.

d. Consignee --- As mentioned in the P.O.

e. Ultimate consignee --- The actual Ultimate consignee will be mentioned in PO

and that is final

f. Tender period Normally 12 months from the date of agreement.

Payment shall be made on receipt of material in good condition, Pre-receipted bills in duplicate, with delivery challan acknowledged by consignee, should be enclosed with the bill along with declaration of payment of GST amount paid.

- 2.2 Payment will be made by e-payment mode as per ERP system.
- 2.3 TDS as applicable will be deducted from the bill.
- 2.4 No payment shall be made for goods that are rejected on inspection/testing.

#### 10. FORCE MAJEURE.

If, at any time, during the continuance of this contract, the performance in whole or in part by either party of any obligation under this contract is prevented or delayed by reasons of any war or hostility, acts of the public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes, lockouts or act of God (hereinafter referred to as events) provided notice of happenings of any such eventuality is given by either party to the other within 21 days from the date of occurrence thereof, neither party shall by reason of such event be entitled to terminate this contract nor shall either party have any claim for damages against other in respect of such non-performance or delay in performance, and deliveries under the contract shall be resumed as soon as practicable after such an event come to an end or cease to exist, and the decision of the Purchaser as to whether the deliveries have been so resumed or not shall be final and conclusive. Further that if the performance in whole or part of any obligation under this contract is prevented or delayed by reasons of any such event for a period exceeding 60 days, either party may, at its option, terminate the contract.

#### 11. TERMINATION FOR DEFAULT

- 11.1 The Purchaser may, without prejudice to any other remedy for breach of contract, by written notice of default, sent to the supplier, terminate this contract in whole or in part
  - (a) if the service supplier/purchaser fails to provide the service/supply the items within the time period(s) specified in the contract, or any extension thereof granted by the purchaser.
  - (b) if the supplier/purchaser fails to perform any other obligation(s) under the Contract; and
  - (c) If the s service supplier/ purchaser, in either of the above circumstances, does not remedy its failure within a period of 15 days (or such longer period as the purchaser may authorize in writing) after receipt of the default notice from the purchaser.

#### 12. ARBITRATION

12.1 In the event of any question, dispute or difference arising under this agreement or in connection therewith (except as to the matters, the decision to which is specifically provided under this agreement), the same shall be referred to the sole arbitration of the CGM, BSNL or in case his designation is changed or his office is abolished, then in such cases to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) with the functions of the CGM, BSNL or by whatever designation such an officer may be called (hereinafter referred to as the said officer), and if the CGM or the said officer is unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the CGM or the said officer. The agreement to appoint an arbitrator will be in accordance with the Arbitration and Conciliation Act 1996 as amended from time to time. There will be no objection to any such appointment on the ground that the arbitrator is a Government Servant or that he

Read, understood, complied & agreed

has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute. The award of the arbitrator shall be final and binding on both the parties to the agreement. In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the CGM, BSNL or the said officer shall appoint another person to act as an arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.

- 12.2 The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to the aforesaid, Arbitration and Conciliation Act, 1996 and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this clause.
- 12.3 The venue of arbitration shall be BSNL CGMT Office, Bhubaneswar.

#### 13. COURT JURISDICTION

- 13.1 Any dispute arising out of the tender/ bid document/ evaluation of bids/ issue of LOI shall be subject to the jurisdiction of the competent court at the place from where the NIT/ tender has been issued.
- 13.2 Where a contractor has not agreed to arbitration, the dispute/ claims arising out of the Contract/ PO entered with him shall be subject to the jurisdiction of the competent Court at the place from where Contract/ PO has been issued. Accordingly, a stipulation shall be made in the contract as under.

"This Contract/ PO is subject to jurisdiction of Court at Cuttack only".

#### 14) Liquidated damages

- a) The date of delivery of the goods stipulated in the acceptance of tender shall be the essence of the contract & delivery shall be completed not later than the dates specified therein.
- b) No extension shall normally be given except in exceptional circumstances.
- c) If the supplier(s) attempt to deliver the goods after expiry of the delivery period the consignee shall be at liberty in not accepting delivery.
- d) Should however, the deliveries be made after the expiry of the specified delivered period, without the prior concurrence of the purchaser, & also be accepted by the consignee, such deliveries will not deprive the purchaser of its right to cancel the same & ask the supplier to take back the goods or recover liquidated damages as provided under clause 14(e) below.
- e) Should the supplier fail to deliver the goods or any consignment thereof within the period prescribed for delivery, the purchaser shall be entitled to recover 1% of the value of the delayed supply for each week of delay or part thereof, subject to a maximum of 10% of the value of the delayed supply, provided that delayed goods do not in any way adversely affect the office work.

#### 15) Penalty clause.

- i) The contractor has to ensure specified quality and brand. The contractor has to get the sample tested before commencement of work/supply.
- ii) Before giving delivery, the tenderer shall offer a sample for sample testing. Only accepted item shall be delivered by the tenderer to the concerned unit/consignee. However if the item is not found up to specification at any stage, the item will be rejected and no payment will be given.
- iii) In case of delay delivery, penalty will be imposed as decided by GMTD, Cuttack.

# SECTION-6 BID FORM

To	From,					
<	uplete address of the purchaser> <complete address="" bidder="" of="" the=""></complete>					
	······································					
	er's Reference No:					
	Your Tender Enquiry Nodated					
1.	Having examined the above mentioned tender enquiry document including amendment/ clarification/ addenda Nos					
	conformity with the said drawings, conditions of contract and specifications for the sum shown in the schedule of prices attached herewith and made part of the financial Bid.					
2.	Bid submitted by us is properly sealed and prepared so as to prevent any subsequent alteration and replacement.					
3.	We agree to abide by this Bid for a period ofdays from the date fixed for Bid opening or for subsequently extended period, if any, agreed to by us. This bid shall remain binding upon us up to the aforesaid period.					
4.	We understand that you are not bound to accept the lowest or any bid, you may receive.					
5.	If our Bid is accepted, we will provide you with a performance guarantee from a Scheduled Bank for a sum @ 5% of the contract value for the due performance of the contract.					
6.	If our Bid is accepted, we undertake to complete delivery of all the items and perform all the services specified in the contract in accordance with the delivery schedule specified in the Section-3 (Tender Information).					
7.	Until a formal Purchase Order of Contract is prepared and executed, this Bid together with your written acceptance thereof in your notification of award shall constitute a binding contract between us.  Dated: day of					
	Signature					
	Name					
	In the capacity of					
	Duly authorized to sign the bid for and on					
	behalf of					

1. 2.	Present	(To be f the Individual/ Firm: Correspondence Address			Photograph of bidder/firm proprietor	
	Telepho	ne No.	Mobile		FAX	No.
3.		of place of Works/ Manuf				
4.	Telepho	ne No	Mobile No	Em	ail ID	
5.	Name of	f the sole proprietor/ partne				
S. No.	Name	<del>2</del>	Father's Name	Designation		
1.						
2.						
3.						
4.						
6.	authori	of the person authorized to ized (in case of partnership/p	private Ltd company):			
7.	Permai					
8.		s of the Bidder's Bank for eff				
	(a)		ne:			
	(b)		ime:			
	(c) (d)		ary Branch			
	(u) (e)	•	[CR No.):			
	(C)	Dianen Senai No. (Mi	CK 100.j	•••••		
Signatu Date		itractor				
Name o	of Contra	ctor	•			

Read, understood, complied & agreed

Proform	na for Performance Bank Guarantee Dated:
Sub:	Performance guarantee.
	Whereas DGM (Rural), O/o GMTD, BSNL Cuttack R/o
guarante	
	Now at the request of the Bidder, We
_	
2.	We, "the Bank" do hereby undertake and assure to the GMTD, BSNL Cuttack that if in the opinion of the GMTD, BSNL Cuttack, the Bidder has in any way failed to observe or perform the terms and conditions of the said agreement or has committed any breach of its obligations there-under, the Bank shall on demand and without any objection or demur pay to the GMTD, BSNL Cuttack the said sum limited to P.G. Amount or such lesser amount as GMTD, BSNL Cuttack may demand without requiring GMTD, BSNL Cuttack to have recourse to any legal remedy that may be available to it to compel the Bank to pay the same.
3.	Any such demand from the GMTD, BSNL Cuttack shall be conclusive as regards the liability of Bidder to pay to GMTD, BSNL Cuttack or as regards the amount payable by the Bank under this guarantee. The Bank shall not be entitled to withhold payment on the ground that the Bidder had disputed its liability to pay or has disputed the quantum of the amount or that any arbitration proceeding or legal proceeding is pending between Bidder and GMTD, BSNL Cuttack regarding the claim.
4.	We, the Bank further agree that the guarantee shall come into force from the date of its issue and shall remain in full force and effect up to its Validity date.
5.	The Bank further agrees that the GMTD, BSNL Cuttack shall have the fullest liberty without the consent of the Bank and without affecting in any way the obligations hereunder to vary any of the terms and conditions of the said agreement or to extend the time for performance of the said agreement from any of the powers exercisable by GMTD, BSNL Cuttack against the Bidder and to forebear to enforce any of the terms and conditions relating to the said agreement and the Bank shall not be relieved from its liability by reason of such failure or extension being granted to Bidder or through any forbearance, act or omission on the part of GMTD, BSNL Cuttack or any indulgence by GMTD, BSNL Cuttack to Bidder or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of relieving or discharging the guarantor.
6.	Notwithstanding anything herein contained;  (a) The liability of the Bank under this guarantee is restricted to the P.G. Amount and it will remain in force up to its Validity date.
	(b) The guarantee shall stand completely discharged and all rights of the GMTD, BSNL Cuttack under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.
7.	In case GMTD, BSNL Cuttack demands for any money under this bank guarantee, the same shall be paid through banker's Cheque in favour of "AO (Cash) O/o GMTD, BSNL, Cuttack.
8.	The Bank guarantees that the below mentioned officer who have signed it on behalf of the Bank have authority to give this guarantee under its delegated power.
Place:	
Authoriz Name of Designat	(Signature of the Bank Officer) tamp of the bank ed Power of Attorney Number: the Bank officer: ion: e Postal address of Bank:
	ne Numbers

Read, understood, complied & agreed

#### Proforma for Letter of Authorization for attending Bid Opening Event.

(To be typed preferably on letter head of the firm)

Subject: Authorization	for at	tending I	Bid (	opening	5
------------------------	--------	-----------	-------	---------	---

I/ We Mr. /Ms.			have submitted our bid for the tender no.			
			-			
	(date)	in	the	Meeting	Room,	O/o
	orize Mr. / Ms			& Mr. / N		
Signature of the Repress		e of Bidder	/ Officer auth	norized to sign		
Name of the Representa		on be	ehalf of the B	idder		
Signature of the alternat	-					
Name of the alternative	Representative	e				
Above Signatures Attest	æd					

Note 1: Only one representative will be permitted to attend the Bid opening

2. Permission for entry to the hall where bids are opened may be refused in case authorization as prescribed above is not received.

Read, understood, complied & agreed

## SECTION-10 Certificate for no near relatives in BSNL/MTNL/DOT

I, Sri		
S/O		
Village	P.O.	P.S.
Dist.	hereby certify	fy that none of my relative(s) defined below
		is found that the information given by me is
intimation to me.	shall have the absolute right to take	e any action as deemed fit, without any prior
	Signature of bidder	

#### Definition of near relatives.

No sub-contracting is permissible by BSNL. The near relatives of all BSNL employees (Non-executive employees) working in telecom District, CUTTACK & executive employees (also called Group-A & Group-B officers) working in Orissa Telecom Circle either directly recruited or on deputation are prohibited from participation in this tender. The near relatives for this purpose are defined as:

Date.

- Members of a Hindu Undivided Family.
- They are husband and wife
- The one is related to the other in the member as father, mother son(s), son's wife (daughter-in-law). Daughter(s) & daughter's husband (son-in-law), brother(s) & brother's wife, sister(s) sister's husband (brother-in-law), relative is working in the units of BSNL as defined above. In case of proprietorship firm the certificate will be given by the proprietor, for partnership firm certificate will be given by all the partners and in case of limited company by all Directors of the Company. Any breach of these conditions by the company or firm or any other person, the tender/work will be cancelled and earnest money/security deposit will be forfeited at any stage whenever it is noticed. The BSNL will not pay any damages to the company or firm or concerned person. The company or firm or the person will also be debarred from further participation in the concerned unit.

N.B:- In case of partners/Pvt Ltd. Co., all partners/all directors have to sign as bidders.

Read, understood, complied & agreed

(On Rs. 100.00 Non-judicial stamp paper)

#### **AGREEMENT**

This contract is made between the GMTD, BSNL (Cuttack) party	of the <b>first part</b> &
M/s	
(hereinafter called the contractor) party on the second part on dto	1
Tender noda	ated
The period of contract will be 12 months with effect from date	e In case the
tender is further extended as per the terms & conditions of the ten	der, the contract shall remain valid till
the expiry of the extended period of the tender on the same terms a	and conditions.
This contract is entered into by the BSNL with the contractor for	
(Name of work):	
The scope, terms and conditions/specification etc. of this con-	tract will be as per original tender
documents.	
I assure that I shall undertake the said work as per terms and cond	itions of the contract during the tenure
of the contract.	
Approved rate is annexed herewith in annexure-1/ mentioned below	W.
Party on the second part	Party on the first part
(Name, address & signature of the contractor with seal of the company)	DGM (Rural, Plg & Trans) O/o GMTD, Cuttack
Witness (Contractor side)	Witness (Office side)
Signature Name & address	Signature Name & address

Read, understood, complied & agreed

#### **UNDERTAKING & DECLARATION**

For un	derstan	ding the terms & condition of Tender & Spec. of work							
a)	Certif	ied that:							
	1.	I/ We							
	2.	If I/ We fail to enter into the agreement & commence the work in time, the EMD/ SD deposited by us will stand forfeited to the BSNL.							
b)	The te	nderer hereby covenants and declares that:							
	1.	All the information, Documents, Photo copies of the Documents/ Certificates enclosed along with the Tender offer are correct.							
	2. If anything is found false and/or incorrect and/or reveals any suppression of factime, BSNL reserves the right to debar our tender offer/ cancel the LOA/ Purchas order if issued and forfeit the EMD/ SD/ Bill amount pending with BSNL. In a BSNL may debar the contractor from participation in its future tenders.								
Date:		Signature of Tenderer							
Place:		Name of Tenderer							

Read, understood, complied & agreed

## SECTION – 13

## DECLARATION ON CLAUSE COMPLIANCE

Ι	(authorized signatory) declare that I shall comply with all the terms and
conditions of the t	ender documents as outlined in all the clauses unconditionally.
Place	Signature of the tenderer
Date	(Name of the Tenderer)

Read, understood, complied & agreed

## SECTION – 14

#### **Declaration for Downloading the tender Document.**

Ι	(authorized signatory) her	eby
declare that the tender document submitte	ed has been downloaded from the website http://odisha.bsnl.c	o.in
or <a href="https://eprocure.gov.in/epublish/app">https://eprocure.gov.in/epublish/app</a> and no	addition/deletion/correction has been made in the profor	rma
downloaded. I also declare that I have enc	losed a DD for Rs/- towards the cost of ten	ıder
document along with this bid. In case at a	ny stage, it is found that the information given above is fal	se /
incorrect, BSNL shall have the absolute	e right to take any action as deemed fit without any pa	rior
intimation.		
Date:	Signature of Tenderer	
Place:		
	Name of Tenderer	
	(Along with date & Seal)	

## SECTION – 15

## **Declaration of Non tampering of tender document**

I, Sri/Smt/M/s	(authorized si	gnatory)
hereby declare that the tender document sub	omitted has been downloaded from the	website
http://odisha.bsnl.co.in or https://eprocure.gov.in/epublish	yapp and I have checked up that no page is mis	sing and
all pages as per the index are available and no add	ition/ deletion/correction/tampering has been	made in
the tender document. In case at any stage, it is fo	und that any addition / deletion / correction	has been
made, BSNL shall have the absolute right to take	any action as deemed fit, without any prior in	timation
to me.		
Place:		
Date:	Signature of bidder/Authorized Signatory	
	Name of the	
	Seal of the bidder:	

Read, understood, complied & agreed

## 

Name & Seal of the tenderer

Date:

## BSNL#

## SECTION-17 VENDOR MASTER FORM



**ERP** 

(The details listed will be used for making all payments against Pos/WOs/refund of EMDs/SDs, intimation of payments by email, issued of TDS certificates, C Form for CST purchase etc) (\*) Minimum required fields to be filled by the Company/Vendor, Please attach copies of the supporting documents. Title \* Name \* Address \* Town/District\* City \* State\* Postal/Pin code\* Country \* **Contact Details** Telephone Number: Fax No Email Id (Mandatory for E-tendering Name of Contract Person: Mobile No. **Contact Details** PAN Service Tax reg no : LST (Local VAT reg No) CST Reg No. Tax registration no: (for Foreign Vendors) **Income Tax Exemption details** IT exemption no. IT exemption rate

IT exemption date to

Signature & seal of bidder with date

Read, understood, complied & agreed

IT Exemption date

IT exemption date form

<b>Excise Details</b>																															
Excise reg no.	:																									L	L		I		
Excise Range	:																									_	_	_			
Excise Division Excise Commission	: ner																														
Payment Transact	tion/E	Bank l	Detæ	ails																											
Bank Name Band Address Bank A/C No	: : : : : : : : : : : : : : : : : : : :																														
name Type of Account	:	Sav	ing	(1)	)			] C	urre	ent (	(11)	) [																			
SWITCH Code (for Foreign Vendor	r):																								$\perp$						
IBAN Code (for Foreign Vendo			I	Ι																							I		Ι		I
1. I/We here above.	: eby au	uthori	ze B	Y BSNI	Yes L to	make	all	payı	No ment	s to	us l	] by cł	ieque	e/di	rect	cre					aco	our	nt de	etai	ls w	hicł	ı are	e sp	ecif	ĩed	
2. I/We here authorize BSNL to reduct bank charge applicable for such direct bank payments.  Note: 1. If PAN is not provided, TDS @ 20% will be deducted whenever applicable 2. If Excise Registration/service Tax Registration/VAT Registration Number is not provided, then the taxes will not be paid whenever applicable. 3. If Bank particulars are not provided, the payment will be made by Cheque only. 4. If the relevant documents for Micro/SSI status are not provided, then the relevant exemptions will not be given.																															
Company/Vendor A	Autho	rised	Sign	nato:	ry/D	esign	atio	n		Dat	e			(	Con	npar	ıy S	eal													
For Office use)																															
Vendor Account Gr	roup	:	:						Pa	ym	ent	Met	hod		: [																
TDS – Invoice		:	:						TI	S (	Cod	e - I	nvoi	ce	:																
Checked By		Au	ithor	ized b	y (I	Fina	nce)			S	AB V	ene	dor l	Mas	ster	Cre	ate	d on		SAI	PV	end	or C	ode	:						

Read, understood, complied & agreed

# **SECTION-18** CHECK LIST

(To be checked & filled in by bidder)

Sl	Documents to be enclosed	Put a tick mark for	Sl number to be
No.		copy enclosed/signed	given by bidder
1	Document fee of Rs. 590.00 in form of DD		
2	EMD in form of DD Rs		
3	Self attested copy of firm registration (if applicable)		
4	Self attested copy of GSTIN Registration Certificate &		
	latest return of GSTR-1		
5	Self attested copy of PAN card with latest IT return		
6	Self attested copy of experience certificate		
7	Self-Attested Photo copy of "Power of Attorney" as per clause no 13.3 of Section-4		
8	Self attested copy of memorandum article/ partnership		
	deed/affidavit/proprietorship (which is applicable).		
9	Bidder's profile to be duly filled in (with		Page No.
	photograph) & signed		
10	Bid form duly filled in & signed		Page No.
11	No near relative certificate duly filled in and signed		Page No.
12	Undertaking & declaration to be filled in & signed		Page No.
13	Declaration on clause by clause compliance.		Page No.
14	Declaration for Downloading the tender Document		Page No.
	duly filled & signed		
15	Declaration of Non tampering of tender document		Page No.
	duly filled & signed		
16	Undertaking regarding genuineness of the tender		Page No.
	document/information submitted duly filled &		
	signed		
17	Instructions to bidders in pursuant Rule 144(xi) of the		Page No.
	General Financial Rules (GFRs) 2017on grounds of		
	Defense of India and National Security		
18	All pages of tender document to be signed by bidder		All page

N.B:- The bidder has to submit required documents in a bunch putting a serial number to each document that number is to be filled in this check list. The items above from Sl No. 9 to 17 are available in tender document, to be filled in & signed by the bidder positively.

Read, understood, complied & agreed

## PRICE SCHEDULE

SI	Name of the	Approx Qty	Approx Qty Unit rate quoted in Rs. (in KM)						
	item	to be	In figure	In words					
		procured							
1	ONT (Dual	48 nos							
	Band WIFI and								
	XPON Version)								

#### Note:-

- 1. Rate should be exclusive of GST but inclusive of all other charges/any govt. levies
- 2. No transportation charge will be levied

Signature of bidder

## Instructions to bidders in pursuant Rule 144(xi) of the General Financial Rules (GFRs) 2017on grounds of Defense of India and National Security

- I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority and the competent authority for the purpose of registration as per applicability of Rule 144(xi) of the General Financial Rules (GFRs) 2017 shall be the registration committee constituted by the Department for Promotion of Industry and Internal Trade
- II. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated herein before, including any agency branch or office controlled by such person, participating in a procurement process.
- III. "Bidder from a country which shares a land border with India" for the purpose of this Order means –
- a. An entity incorporated, established or registered in such a country; or
- b. A subsidiary of an entity incorporated, established or registered in such a Country; or
- c. An entity substantially controlled through entities incorporated, established or registered in such a country; or
- d. An entity whose beneficial owner is situated in such a country; or
- e. An Indian (or other) agent of such an entity; or
- f. A natural person who is a citizen of such a country; or
- g. A consortium or joint venture where any member of the consortium or joint venture falls under any of the above
- IV. The beneficial owner for the purpose of (iii) above will be as under:
- 1. In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means.

#### Explanation-

- a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent. of shares or capital or profits of the company;
- b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;
- 2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;
- 3. In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;
- 4. Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;
- 5. In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the

Read, understood, complied & agreed

- trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.
- V. An Agent is a person, employed to do any act for another, or to represent another in dealings with third person.
- VI The successful bidder shall not be allowed to sub-contract works to any contractor from a country which shares a land border with India unless such contractor is registered with the Competent Authority (This is applicable for tenders of Works contracts, including Turnkey contracts).

#### VII Bidder is required to submit certificate as under in pursuant to Rule 144(xi) GFR 2017.

- "I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I Certify that this bidder is not from such a country or, if from such a country, has been registered with Competent Authority. I hereby certify that this bidder fulfills all requirements in this regards and is eligible to be considered. [Evidence of valid registration by the Competent Authority shall be attached]
- VIII Bidder(s) should have valid registration (in pursuant Rule 144 (xi) of the General Financial Rules (GFRs) 2017) at the time of submission of bids and at the time of acceptance of bids. If the bidder was validly registered at the time of acceptance, registration shall not be a relevant consideration during the contract execution.

#### **Appendix of Section 20**

#### 1. Preference to make in India

Purchaser reserves the right for providing Preference to Make In India telecom products, service and works in accordance with Department of Promotion of Industry and Internal Trade, Ministry of Commerce and Industry letter no. P-45021/2/2017-PP(BE-II) dated 16/09/2020 [Public Procurement (Preference to Make in India), Order 2017- Revision] along with relevant references from earlier letters, DPIIT Order No. 45021/2/2017-B.E.-II dated 15-06-2017, Order dated 28-05-2018, Order Dated 29-05-2019, Order dated 04-06-2020etc along with latest guidelines & amendments, if any.

#### **Definitions**

- (i) 'Local content' means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties) as a proportion of the total value, in percent.
- (ii) 'Class-I local supplier' means a supplier or service provider, whose goods, services or works offered for procurement need the minimum local content as prescribed for "Class-I local supplier" under DPIIT Public procurement (Preference to make in India), order 2017 Revision dt 16.09.2020.
- (iii) 'Class-Il local supplier' means a supplier or service provider, whose goods, services or works offered for procurement, needs the minimum local content as prescribed for "Class-II local supplier" under DPIIT Public procurement (Preference to make in India), order 2017 Revision dt 16.09.2020 but less than that prescribed for "Class-I local supplier" under this order.
- (iv) 'Non Local supplier' means a supplier or service provider, whose goods, services or works offered for procurement, has local content less than that prescribed for "Class-II local supplier" under DPIIT Public procurement (Preference to make in India), order 2017 Revision dt 16.09.2020
- (v) 'Margin of purchase preference' means the maximum extent to which the price quoted by a "Class-I local supplier" may be above the L1 for the purpose of purchase preference.
- (vi) 'Works' means all works as per Rule 130 of GFR- 2017, and will also include turnkey.

  Margin of Purchase Preference: means the maximum extent to which the price quoted by "Class-I local supplier" may be above the L-1 for the purpose of purchase preference.
  - 'Class-I local suppliers/Class-II local suppliers' are required to indicate the 'Local content' for the quoted telecom products, service and works, in their bid in the format available in Annexure-D.

#### Verification of local content

- (a). The 'Class-I local suppliers/Class-II local suppliers' at the time of tender, bidding or solicitation shall be required to indicate percentage of local content and provide self- certification that the item offered meets the local content requirement for Class-I local suppliers/Class-II local suppliers, as the case may be. They shall also give details of the location(s) at which the local value addition is made.
- (b). In cases of procurement for a value in excess of Rs. 10 crores, the **Class-I local suppliers/Class-II local suppliers**' shall be required to provide a certificate from the statutory auditor or cost auditor of the company (in the case of companies) or from a practicing cost accountant or practicing chartered accountant (in respect of suppliers other than companies) giving the percentage of local content.
- (c). False declarations will be in breach of the Code of Integrity under Rule 175(1))(h) of the General Financial Rules for which a bidder or its successors can be debarred for up to two years as per Rule 151 (i) of the General Financial Rules along with such other actions as may be permissible under law.

Read, understood, complied & agreed

(d). A supplier who has been debarred by any procuring entity for violation of this Order shall not be eligible for preference under this Order for procurement by any other procuring entity for the duration of the debarment. The debarment for such other procuring entities shall take effect prospectively from the date on which it comes to the notice of other procurement entities.

#### **Purchase Preference**

- (a) Among all qualified bids, the lowest bid will be termed as L 1. If L 1. is 'Class-I local supplier', the contract for full quantity will be awarded to L 1.
- (b) If L 1 bid is not a 'Class-I local supplier', 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the 'Class-I local supplier' will be invited to match the L 1 price for the remaining 50% quantity subject to the Class-I local supplier's quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such 'Class-I local supplier' subject to matching the L1 price. In case such lowest eligible 'Class-I local supplier' fails to match the L 1 price or accepts less than the offered quantity, the next higher 'Class-I local supplier' within the margin of purchase preference shall be invited to match the L 1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case some quantity is still left uncovered on Class-I local suppliers, then such balance quantity may also be ordered on the L 1 bidder.

Margin of Purchase Preference: The margin of purchase preference shall be 20%.

**Minimum Local Content**: The Local content requirement to categorize a supplier as 'Class-I supplier' is minimum 50%. For Class-II Local supplier, the local content requirement is minimum 20%.

Annexure Format for Self Certification regarding Local Cor Works	
Date	- · · · ·
S/o, D/o, W/o	, Resident of
That I agree to abide by the terms and condition Government of India / Department for Promotic reference to Public Procurement(Preference to Mamendments, guidelines etc	on of Industry and Internal Trade issued in
That the information furnished hereinafter is corre undertake to produce relevant records before the nominated by the Department of Telecommunication assessing the L.C.	procuring entity or any other authority so
That the L.C. for all inputs which constitute the said verified by me and I am responsible for the correctness.	
That in the event of the L.C. of the Telecom Product to be incorrect and not meeting the prescribed I authority so nominated by the Department of Tele will be liable as under clause 9 (f) of <b>Public Proorder 2017.</b>	communications, Government of India and I
<ul> <li>I agree to maintain all information regarding my c period of 2 years and shall make this available for i. Name and details of the Local supplier (Reginature of legal entity):</li> <li>ii. Date on which this certificate is issued</li> <li>iii. Telecom Product / Services / Works for which this. Procuring agency to whom the certificate is furniv. Percentage of L.C. Claimed:</li> </ul>	verification to any statutory authorities. stered Office, Manufacturing unit location, he certificate is produced: ished:
vi. Name and contact details of the unit of the manuvii. Sale Price of the product: viii. Ex-Factory Price of the product: ix. Freight, insurance and handling	facturer:
<ul><li>x. Total Bill of Material</li><li>xi. List and Total Cost value of inputs used for ma Works:</li></ul>	nufacture of the Telecom Product / Services /
xii. List and Total Cost of inputs which are locally local suppliers, if the input is not in-house:	
xiii. List and cost of inputs which are imported, director and on behalf of	tly or indirectly: (Name of Firm /
n and on othan oi	

Entity) Authorized signatory (To be duly authorized by the Board of Directors) < Insert Name, Designation and Contact No. and date>

Proprietor of the Company

[on behalf of the front bidder]

## **Annexure-II**

# CERTIFICATE TO BE SUBMITTED BY THE BIDDER AND ITS TECHNOLOGY PARTNER (ON COMPANY'S/FIRM'S LETTER HEAD)

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	and	its subse	quer	it clar	ification	s, if a	ny, I/	We here	by cert	ify that	this bi	dder fulfi	lls all		
	requ	uirements	in th	nis reg	ard and	is elig	gible to	o be cor	sidered	l. [Wher	e appli	cable, evi	dence		
	of v	alid regis	tratio	on by t	the Com	petent	Autho	ority sha	ıll be att	tached].					
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Proprietor of the Company

[on behalf of the front bidder]