BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

Enterprise Unit

O/o CHIEF GENERAL MANAGER, ORISSA TELECOM CIRCLE 4th FLOOR, Unit-IX,DOOR SANCHAR BHAWAN,

BHUBANESWAR-22

No: BD-48/EOI-CP/Silver/09-10/ 5 Dated at 28-01-2010

NOTICE INVITING EOI (EXPRESSION OF INTEREST) FOR Empanelment of CHANNEL PARTNERS (CP)

<u>For</u>

Sales & Marketing of BSNL Voice and Data Services

Applications in prescribed proforma are invited by the Chief General Manager (ORISSA CIRCLE) from eligible applicants for Sales and Marketing of BSNL Voice and Data Services and Supply, Configuration and Maintenance of Customer's End Equipments, their network on LAN / WAN etc. for BSNL's Silver Enterprise customers.

1. Name of Work

: Sales and Marketing of BSNL Voice and Data Services and Supply, Configuration and Maintenance of Customer's End Equipments, their network of LAN / WAN etc. for Services offered By BSNL

a) Start of Sale of EOI document -

28-1-2010.

b) Conference with Perspective bidders

04-2-2010

- c) Last date of issue of EOI document 16-2-2010
- d) Last date and time of submission of documents 17-2-2010/13:00Hrs.
- e) Date and time of opening of EOI documents 17-2-2010/15:00Hrs.
- f) Earnest Money Deposit: Rs. 25000 /- (Rupees Twenty five thousand only) for Tyre-I and Rs. 10000/- for Tyre-II in the form of DD.
- g) The EOI forms can be obtained from AGM(CP), O/o the CGMT, Orissa Circle, 4th Floor, RoomNo.420 Doorsanchar Bhawan, Bhubaneswar-22 on payment of Rs.520/- (Rupees Five Hundred & Twenty Only) in the form of (DD/Cash).

OR

The EOI document can be downloaded from the internet site: & submitted along with the DD of Rs. 520/-which is non-refundable towards the cost of tender form.

The DD(Demand Draft)s for EMD and document cost should be from any scheduled bank drawn in favour of A.O. (A&P), O/o the CGM, BSNL, Orissa Circle, Bhubaneswar.

EOI documents should be submitted in duly sealed cover with clear superscription "EOI for Empanelment of Chanel Partner, Tyre-I OR Tyre-II" addressed to AGM (CP) O/o CGMT, Orissa Circle, 4th Floor, Room No-420, Doorsanchar Bhawan, Unit-IX, Bhubaneswar-22 along with the necessary documents. The Conference & the Opening EoI bids will be at the Conference Hall, 3rd Floor in the same building in the presence of bidders or their authorized representatives who may wish to remain present at the time of opening of EOI. The representative should produce a letter of authority for that purpose.

Bidders desiring to send the EOI document through Post may please ensure that the same reaches before the time and date stipulated. BSNL shall not be responsible for any postal/ communication delay.

Sd/

AGM (Chanel Partner)

O/o C G M Telecom, Orissa Circle,