



**BHARAT SANCHAR NIGAM LIMITED**  
**(A Govt. of India Enterprise)**  
**Office of the General Manager Telecom District**  
**Sambalpur - 768001**

**e-TENDER DOCUMENT FOR Outsourcing of Maintenance  
and provisioning of Landline , Broadband & Leased Line for  
External plant of Copper Network in Semi-Urban/Rural  
Clusters of Bolangir SSA of Sambalpur Business Area.**

**Tender No: W-105/BGR/SEMI-URBAN RURAL/ 2019-20/1, Dated – 17.02.2020**

**Cost of Tender Document: - Rs.590/-**  
**(This includes Tender document Cost Rs.500/- and GST @ 18% i.e. Rs.90/-)**

**NOTE: One Tender form should be used for one Cluster only.**

---

Read, understood, complied & agreed

Signature & seal of bidder with Date

Page 1



**BHARAT SANCHAR NIGAM LIMITED**

(A Government of India Enterprise)

O/o GMTD, SAMBALPUR KACHERY ROAD, SAMBALPUR – 768001

Tel no - 0663-2410700, Fax no – 0663-2410400

**E-Tender Notice**

**File No. W-105/BGR/SEMI-URBAN RURAL/ 2019-20/1**

**Dated:- 17.02.2020**

**Sub:** - Tender document for Outsourcing of Maintenance and provisioning of Landline & Broadband for External plant of Copper Network in Semi-Urban / Rural Clusters of Bolangir SSA of Sambalpur Business area, Odisha Circle.

Please find enclosed the tender document in respect of above mentioned tender which contains the following.

Section No.	Item	Page No.
1.	Detailed NIT	3-6
2.	Tender Information	7-8
3.	Scope of work	9-17
4 Part A	General Instructions to Bidders(GIB)	18-34
4 Part B	Special Instructions to Bidders(SIB)	35-36
4 Part C	E-tendering Instructions to Bidders	37-38
5 Part A	General (Commercial) Conditions of Contract (GCC)	39-44
5 Part B	Special (Commercial) Conditions of Contract (SCC)	45-46
6	Undertaking & declaration	47-48
7	Proforma (s)	49-53
8	Bidder's profile & Questionnaire.	54-55
9	Bid Form & Price Schedule	56-57
Annexure	Annexures1 & 2	58-61

If interested, kindly submit your bid offers online on or before date & time specified in Clause 6 of detailed NIT.

**AGM (Planning)**

**O/o GMTD, Sambalpur**

**Mob : 9438075356 & E-Mail: - agmplgsmb@gmail.com**

Regd. & Corporate Office: Bharat Sanchar Bhavan, H.C.Mathur lane, Janpath, New Delhi-110001  
Corporate Identity Number (CIN):U74899DL2000GOI107739  
www.bsnl.co.in.

Read, understood, complied & agreed

Signature & seal of bidder with Date

Page 2

## SECTION – 1

**DETAILED NOTICE INVITING E-TENDER (DNIT)**  
BHARAT SANCHAR NIGAM LIMITED  
(A Government of India Enterprise)  
O/o GMTD, SAMBALPUR, KACHERY ROAD, SAMBALPUR– 768001  
Tel no - 0663-2410700, Fax no – 0663-2410400

On behalf of GMTD, SAMBAPUR (tender inviting authority), BSNL Digitally Sealed Tenders are invited for outsourcing of **Maintenance and provisioning of landline and Broadband network from MDF to Customer Premises including materials like UG cable, drop wire, jumper wire, CLIP Instruments, LJU & Splitter etc. for a period of 2 years( extendable by 1 year)** in Semi-Urban /Rural clusters of Bolangir SSA of Sambalpur Business area, Odisha Circle.

Zone no	Cluster Name	Total number of T.E. in cluster	Total number of working connections (Lines) in cluster (LL+BB) as on 01.01.2020	Estimated Value of work for 2 (Two) Years (in INR)	EMD (in INR) cluster wise
1	ORBGR001	22	1454	43,00,000	86,000
2	ORBGR002	25	1339	31,00,000	62,000

**Note:** Each bidder can participate for any number of clusters but the contract to any bidder shall not exceed 70% of total working lines of the SSA to ensure minimum two bidder in the SSA. The choice of clusters will rest with successful bidder. Only one bidder can be selected for a cluster. In case the bidder fails to execute the contract than the successful bidder of the nearby adjoining cluster shall be awarded the contract in order to avoid hampering of services.

- 1.1 A separate bid form along with price bid (as per Section-9 Part A & B) for each cluster should be filled if the bidder wishes to participate in more than one cluster. The evaluation of the tender as well as allotment of the work will be done cluster wise.

**Each Zone is a separate Tender.**

2. **Purchase of Tender Document:** Tender document can be obtained by downloading it from the website [www.bsnl.co.in/odisha](http://www.bsnl.co.in/odisha) & <http://etenders.gov.in/e procure/app> (URL of e-tender portal).
- 2.1 The bidders downloading the tender document are required to submit the tender fee of amount **500 (INR) + GST @18% i.e. ( 590 INR)** through DD/ Banker's cheque along with their tender bid failing which the tender bid shall be left archived unopened/ rejected. The DD/ banker's cheque shall be drawn from any Nationalized/ Scheduled Bank in favour of **“AO(Cash) O/o GMTD, Sambalpur”** and payable at **Sambalpur**. Bidders may also deposit the tender fee amount through NEFT/RTGS in Union Bank of India, Sambalpur **account no – 365201010033050, IFSC code - UBIN0536521, MICR –**

Read, understood, complied & agreed

Signature & seal of bidder with Date

**000026000.**The scanned copies of the E-Payment Receipt towards EMD/BID security, Cost of bid document have to be uploaded in the e-Tender Portal.

The MSE bidders registered with the designated MSME bodies like National Small scale Industries Corporation etc. are exempted from payment of tender fee. However, they shall furnish a proof regarding registration with bodies under the Ministry of Micro, Small & Medium Enterprises for the construction/Operations/Maintenance services in Telecom Industry / maintenance and installation of OF cables, valid on the date of opening of the tender. The scope of area of the above MSE registered bidders must be for construction/ maintenance of underground telecom cables/ maintenance and installation of OF cables /telecom outdoor network/BTS maintenance GSM/mobile BTS sites, Battery Sets, Power Plants, DG Sets, Installation of Telecom Services etc. MSE bidders claiming exemptions from Tender fee & EMD as per MSME guidelines must also register their UAM on CPPP and submit proof in this regard along with their bid. MSE bidders claiming exemptions from Tender fee & EMD as per MSME guidelines must also submit the **valid Production Certificate.**

3. **Availability of Tender Document on the e-tender portal for bid submission:** The tender document shall be available for downloading from BSNL website [www.bsnl.co.in/odisha](http://www.bsnl.co.in/odisha) from 21/02/2020 onwards. The same tender document is uploaded on BSNL website shall be made available on e-tender portal (URL of e-tender portal) from 21/02/2020 from 18:00 Hrs. onwards for start on online bid submission.

3.1 Physical copy of the tender document would not be available for sale.

3.2 The Tender document shall not be available for download from e-tender portal on its submission / closing date

3.3 Cluster wise data can be obtained from O/o GMTD, BSNL, Sambalpur

4. **Eligibility Criteria:** The bidder should meet following eligibility requirements

**4.1. General Qualification**

4.1.1 The Bidder must be Indian registered Companies under Companies Act 1956/2013 or an LLP or a Firm registered under applicable Acts.

4.1.2 The Bidder must not be black-listed for Telecom business by any Central/ State Governments/ PSUs in India at the time of submission of bid. An undertaking must be submitted in this regard.

4.1.3 The Bidder must have a valid PAN & valid registration under GST Act. If the bidder is not registered with GST authority at the time of bid submission, then he shall have to submit GST registration at the time of award of work/ Lol/signing of contract, if declared successful.

**4.2 Technical Qualification**

4.2.1 The Bidder must have an experience of executing works related to provisioning new connection or construction / maintenance of underground telecom cables/maintenance and installation of OF cables/ telecom outdoor network/BTS maintenance of any Telecom Service Providers (holding service license)in the last two financial years i.e. 2017-18, 2018-19.

OR

4.2.2 BSNL Franchisee associated with BSNL for more than 5 years.

(Bidders will be required to support claims of their required experience, through

---

Read, understood, complied & agreed

Signature & seal of bidder with Date

Page 4

certificates issued by any executive with approval of DGM rank officer, in case of PSUs or with approval of Circle Head, in case of private TSPs.)

#### 4.3 Financial Qualification

4.3.1 The Bidder must have minimum annual turnover of **30%** of annual estimated cost of tender, during each of the consecutive financial years 2017-18 and 2018-19 from telecom business as mentioned in 4.2.1 in Technical Qualification.

OR

4.3.2 For BSNL Franchise, total turnover from franchise business with BSNL in (FY 2017-18) + (FY 2018-19) shall be as below:

Total working lines in all the Clusters for which tender/bid is submitted by a bidder	Required Turnover from Franchise Business (INR)
3,000 – 5,000	1 Crore
5,001 – 10,000	2 Crore.
10,001 or more	3 Crore

Bidders will be required to support claims of their financial qualification through their audited financial statements duly certified by their CA.

**Note 1:**The bidders shall submit necessary documentary proof showing that they meet the eligibility criteria along with their tender bid. All documents submitted will also be self-attested by the bidder.

**Note 2:**Work Order(s) will be issued or Contract agreement(s) will be signed only upon successful verification of the eligibility documents submitted in the bid, with the originals of the eligibility documents, which shall have to be produced by successful bidder.

#### 5. Bid Security/EMD:

5.1 The bidder shall furnish the bid EMD in one of the following ways:

- Demand Draft/ Banker's cheque drawn in favour of "**AO (Cash), BSNL, GMTD, Sambalpur**" and payable at Sambalpur Separately for each cluster participated.
- Bank Guarantee(s) from a Scheduled Bank in India, drawn in favour of "**AO (Cash), O/o GMTD, Sambalpur, Bharat Sanchar Nigam Limited,**" which should be valid for **150** days (i.e. one month above the offer/bid validity period) from the tender opening date.
- Through NEFT / RTGS in Union Bank of India, Sambalpur **Account no – 365201010033050, IFSC code - UBIN0536521, MICR – 000026000.**
- The MSE bidders registered with the designated MSME bodies like National Small Scale Industries Corporation etc. are exempted from payment of bid security. However, they shall furnish a proof regarding registration with bodies under the Ministry of Micro, Small & Medium Enterprises for the construction/Operations/Maintenance services in Telecom Industry / maintenance and installation of OF cables, valid on the date of opening of the tender. The scope of area of the above MSE registered bidders must be for construction/ maintenance of underground telecom cables/ maintenance and installation of OF cables /telecom outdoor network/BTS maintenance GSM/mobile BTS sites, Battery Sets, Power Plants, DG Sets, Installation of Telecom Services etc.MSE bidders claiming exemptions from Tender fee & EMD as per MSME guidelines must also submit the

---

Read, understood, complied & agreed

Signature & seal of bidder with Date

Page 5

**valid Production Certificate.**

6. **Date & Time of Submission of Tender bids:** on or before **11.30 Hrs. of 13/03/2020 (tender closing date).**
- 6.1 In case the date of submission (opening) of bid is declared to be a holiday, the date of submission (opening) of bid will get shifted automatically to next working day at the same scheduled time. Any change in bid opening date due to any other unavoidable reason will be intimated to all the bidders separately.
7. **Opening of Tender Bids:** At **12:00 Hrs. of 17/03/2020**
8. **Place of opening of Tender bids: Chamber of AGM (Planning), O/o GMTD, Sambalpur.**
- 8.1 The tenders shall be opened through 'Online Tender Opening Event'. BSNL's Tender Opening Officers as well as authorized representatives of bidders can attend the online Tender Opening Event (TOE) from the comfort of their offices. Kindly refer Section-4 Part C of Tender document for further instructions.
9. Tender bids received after due time & date will not be accepted.
10. Incomplete, ambiguous, Conditional, unsealed tender bids are liable to be rejected.
11. GMTD, Sambalpur (Tender inviting authority), BSNL reserves the right to accept or reject any or all tender bids without assigning any reason. He is not bound to accept the lowest bid.
12. The bidder shall furnish a declaration, as per Section 6 (A), in his tender bid that no addition / deletion / corrections have been made in the terms & conditions of the downloaded tender document for which their bid is being submitted and these are identical to the tender document appearing on the website.
- 12.1 In case of any correction/ addition/ alteration/ omission in the tender document, the tender bid shall be treated as non-responsive and shall be rejected summarily.
- 12.2 All documents submitted in the bid offer should be preferably in English/Hindi/ State's official language. In case the certificate viz. experience, registration etc. is issued in any other language other than English/Hindi/ State's official language, the bidder shall attach a translation of the same in English/Hindi/ State's official language, duly attested by the bidder & the translator to be true copy in addition to the relevant certificate.
- 12.3 All computer-generated documents should be duly signed/ attested by the bidder/ bidder organization.
- 14.0 The queries in respect of this bid document, if any, can be submitted through Email latest upto **24/02/2020 (3 days from issue of NIT).**

BSNL Contact-1	
BSNL's Contact Person	AGM (Planning), O/o GMTD, Sambalpur
Telephone & Mobile	0663- 2410590, 9438075356 (M)
E-mail ID	agmplgsmb@gmail.com
BSNL Contact-2	
BSNL's Contact Person	JTO(Planning), O/o GMTD, Sambalpur
Telephone & Mobile	0663-2410101, 9437232037 (M)
E-mail ID	sdeplgsmb@gmail.com

---

Read, understood, complied & agreed

Signature & seal of bidder with Date

Page 6