



BHARAT SANCHAR NIGAM LIMITED
O/o General Manager (CM), Odisha Telecom Circle

E- TENDER
FOR INSTALLING
NON-LIT RETAILER BOARD, Odisha Circle

TENDER No-OR/CM/SM/RETAILER-BOARD/18-19 Dtd at BBSR 6th July, 2018

Last date & time for submission	17.00 Hrs. of 30-07-2018
Date & time of opening of technical Bid	12.00 Noon. of 31-07-2018
Date & time of Financial Bid opening	It will be intimated latter on.

PLACE OF OPENING

CONFERENCE HALL,
O/o CGM, BSNL BHAWAN, ASHOK NAGAR
UNIT-II, BHUBANESWAR-09

Issued By:

AGM. (Marketing)
O/o the GM (CM) ODISHA Circle,
Bhubaneswar-751009.

Visit us at: www.odisha.bsnl.co.in

Rs. 590/-

Signature of Bidder
With official seal & date

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

TENDER DOCUMENT FOR INSTALLATION OF RETAILER BOARD**BHARAT SANCHAR NIGAM LIMITED***(A Government of India Enterprise)***2nd Floor, O/o GM (CM), BSNL BHAWAN, ASHOK NAGAR, BHUBANESWAR-751009****From:**

GM-CM, BSNL, Odisha Circle,
2nd Floor, BSNL BHAWAN
ASHOK Nagar, Bhubaneswar-9

Sub: - Tender document for supply & Installation of retailer board.**Tender No.: OR/SM/CM/RETAILER BOARD/18-19 Dated at BBSR the 6th July 2018**

Please find enclosed the tender document in respect of above mentioned tender which contains the following.

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If interested, kindly submit your bid offer online through e-tendering portal on or before 17hrs of **30th July 2018**.

AGM-Mktg., O/o CGM-ODISHA
2nd Floor Mktg. Section
BSNL BHAWAN, ASHOK NAGAR
Tel.: 0674-2500436, FAX-2502220
E-Mail: agmcmtsmkt@gmail.com

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

SECTION – 1 (PART-A)
Detailed NOTICE INVITING TENDER (DNIT)
BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

2nd Floor, O/o GM (CM), BSNL BHAWAN, ASHOK NAGAR, BHUBANESWAR-751009

Digitally sealed Tenders are invited by CGM, BSNL, Odisha Circle, for supplying the following Items.

1	Tender Notice No. & Date	OR/SM/CM/RETAILER BOARD/18-19 Dated at BBSR the 6th July 2018
2	Time and date of E-submission of tender	Up to 17.00 hrs of 30th July 2018
3	Time & Date of E-opening of Tender (Technical Bid Only)	The tenders shall be opened on 12hrs of 31st July 2018 through 'Public Online Tender Opening Event (POTOE)'. BSNL's Tender Opening Officers as well as authorized representatives of bidders can attend the Public Online Tender Opening Event (TOE) from the comfort of their offices. However, if required, authorized representatives of bidders can attend the TOE at the Conference Hall, 2 nd floor, BSNL BHAWAN, ASHOK Nagar; Bhubaneswar-751009 where BSNL's Tender Opening Officers will conduct Public Online. Tender Opening Event (TOE) on 12.00 hrs of 31st July 2018.
4	Minimum Validity of Tender offer	150 days from the date of opening
5	Availability of Tender Document	Tender document can be downloaded from the website: www.orissa.bsnl.co.in following the link-'Orissa'. Further the Tender document for participating in E-tender shall be available for downloading from www.tenderwizard.com/BSNL following the link for Tenders through E-Tender by BSNL and to be submitted in the e-format from 6th July 2018 up to 17:00Hrs on 30th July 2018 . As tenders are invited through e-tendering process, physical copy of the tender document would not be available for sale.
6	Name of the work	Supply & Installation of FLEX BOARDS, DRIVE-WAY BOARDS, FLEX REPLACEMENT of EXISTING BOARDS & CSC STANDEES.
7	Duration of contract	One year from the date of award of contract with an option of extension for a further period of SIX MONTHS on the same rate, terms and conditions
8	Estimated cost of contract (Approx.)	Rs.70, 00, 000/- (Rupees Seventy Lakhs only) Approx.
9	Cost of Tender paper	Rs.590/- (Rupees Five hundred Ninety Only) (Non-refundable). The cost of tender paper should be submitted in shape of crossed DD/BC drawn after the date of publication of NIT on any Nationalized/Scheduled Bank in favour of Accounts Officer (Cash), BSNL, O/o GM (CMTS), Bhubaneswar payable at Bhubaneswar. The scanned copy of the above DD/BC towards cost of tender document should be uploaded in E-tendering portal of M/s ITI.
10	BID security	EMD in shape BG of an amount of Rs 1, 40,000/- (Rupees One Lakh Forty Thousand only) from any Nationalized/Scheduled Bank in favor of CGM, BSNL, Odisha Circle, Bhubaneswar is to be submitted with validity min 180 days from the date of opening of the tender. EMD in shape of DD in favor of Accounts Officer (A & P), O/o CGM, BSNL, Bhubaneswar payable at Bhubaneswar. The scanned copy of the above DD/BG towards EMD should be uploaded in E-tendering portal of M/s ITI.
11	Rejection of Tender	The CGM, BSNL, Odisha reserves the right to cancel / reject any or all the tenders without assigning any or all the reasons thereof.

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Signature of the bidder with seal

Note: The MSE (Micro & Small Enterprise) units shall be exempted from submission of Bid Security deposit on production of requisite proof in respect of valid registration on the date with body specified by Ministry of Micro, Small & Medium Enterprise for the tendered items.

A. Eligibility Criteria

I	Valid Registration/Incorporation certificate of the firm/bidder.
II	Valid Pan Card with IT returns for the AY 17-18.
III	Valid GST registration.
IV	Total turn-Over During last three audited Assessment year i.e. AY 15-16, 16-17 & 17-18 should be of Rs 1.05Crore or more.
V	Total Experience of printing, supplying & Fixing of FLEX BOARDS Govt. / Semi Govt. / PSU / Private companies during 15-16, 16-17 & 17-18 should be Rs. 24.50 Lakhs or more in total. Experience certificate must be signed not below the rank of <ul style="list-style-type: none"> • DGM (JAG & equivalent level), in case of Govt. / Semi Govt. / PSU. • In case of Pvt. Companies not below the rank as mentioned above or equivalent level. The details like name, designation, contact no, email ID of the signing Authority must be mentioned in the experience certificate.
VI	A self declaration that, the bidder is not black listed by any statutory authority.
Note: • If any one of the above eligibility criteria to be submitted along with the technical bid is found wanting, the offer is liable to be rejected at that stage. However, the purchaser may at its discretion call for any clarification regarding the document. In such case(s), the bidder shall have to comply the purchaser's requirement within the specified time. In case of non-compliance to such queries, the bid will be out rightly rejected without entertaining further correspondence in this regard.	

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SECTION – 1 (Part B)**NEWS PAPER N.I.T. (NNIT)**

Bharat Sanchar Nigam Limited
O/o CGM (ODISHA), ASHOK Nagar BSNL BHAWAN,
Bhubaneswar, Odisha

NOTICE INVITING E-TENDER

OR/SM/CM/RETAILER BOARD/18-19

Dated at BBSR the 6th July 2018

Digitally Sealed tenders are invited by GM-CM, BSNL, Odisha Circle, Bhubaneswar from the prospective bidders for the following work:

S. No.	Name of the Item/ Work	Estimated Quantity (Nos.)	Bid Security/Earnest Money Deposit Amount for the tender
1	Supply & Installation of Retailer Board	1. NON-Lit FLEX BOARDS -38000Sq. Ft (One-Sided). 2. NON-Lit FLEX BOARDS -15000Sq. Ft (Both Sided). 3. NON-Lit DRIVE WAY BOARDS -480Nos 4. NON-Lit FLEX CHANGE -32000Sq. Ft 5. NON-Lit CSC STANDY -3000Sq. Ft	INR 1, 40, 000=00

Last date of receipt of tender is 30th July 2018 up-to 17 Hrs.

Note: Tender document can be downloaded from the website: www.orissa.bsnl.co.in following the link- 'CMTS'. Further the Tender document for participating in E-tender shall be available for downloading from **www.tenderwizard.com/BSNL** following the link for Tenders through E-Tender by BSNL and to be submitted in the e-format from **6th July 2018 to 17:00Hrs on 30th July 2018**. As tenders are invited through e-tendering process, physical copy of the tender document would not be available for sale.

AGM (Mktg.)
O/o The GM-CM, BSNL,
Odisha Circle, Bhubaneswar-9
Tel.: 0674-2500436, FAX-2502220
E-Mail: agmcmstsmkt@gmail.com

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

SECTION- 2**E-Tender Information****1. Type of E-Tender- :**

- No. of Bid Submission Stages for E-Tender: Single
- No. of Envelopes for submission of Bids: Two Nos.
- Bid validity Period: 150 days from the E-Tender opening date.
- The bidder shall submit Techno-commercial (Technical) & Financial bid simultaneously through online. The bids will be evaluated techno-commercially first and thereafter financial bids of techno-commercially compliant bidders only shall be opened.

2. Bid related Information for this E-Tender (Sealed Bid)

The entire bid-submission would be online on ETS, through ITI E-Tendering portal for BSNL.

A. Online submissions: Broad outline of submissions are as follows:

- Submission of Bid Security/ Earnest Money Deposit (EMD) (self-attested photo copy)
- Submission of digitally signed copy of E-Tender Documents/ Addendum/addenda
- Two Envelopes containing all relevant documents
 - Techno-commercial –Part
 - Financial-Part

For eligibility, the Techno-commercial bid should contain the documents as per eligibility criteria given in Section-1, Page-3 of this bid documents. Similarly, the financial bid should contain the price schedule as per annexure-VIII

B. Offline Submissions:

The bidder is requested to submit the following documents offline to GM-CM, BSNL, 2nd Floor, BSNL Bhawan, Unit-II, Ashok Nagar, Bhubaneswar-9 on or before 17 hrs. of 30/07/2018, in a Sealed Envelope. The envelope shall bear (name of the work), the E-Tender number and the words 'DO NOT OPEN BEFORE' 12Hours on 31st July 2018..

- EMD-Bid Security in Original.
- DD/ Bankers cheque against payment of E-Tender fee in original.
- * Power of attorney in accordance with clause 14 of Section-4- Part A.
- **Copy of certificate from MSME if applicable.

Note-1: The bidders shall submit necessary documentary proof showing that they meet the eligibility criteria along with their E-Tender bid. All documents submitted will also be self-attested by the bidder.

*** Note-2: 'Power of Attorney' executed not earlier than 6th July 2018 in favor of the signatory signing the E-Tender documents (It is not required in case of proprietor signed himself), Article & Memorandum of association with certificate of Registration in case of limited company and Authenticated copy of Partnership Deed, in case of partnership firm are to be submitted.**

****Note-3: MSE Bidder having valid certificate from bodies specified by Ministry of MSME with approval of monetary limit and registered for such work will be exempted from submission of BID security as per rule.**

3. Amendments: if any, to the E-Tender documents will be notified in the above website as and when such amendments are notified particularly before 17.00 hours of 24-07-2018. It is the responsibility of the bidders who have downloaded the E-Tender document from the website to keep themselves abreast of such amendments before submitting the E-Tender document.

4. Verification Of Documents & Certificates

- The bidder will ensure that all the documents and certificates, including experience / performance and self-certificates submitted by him are correct and genuine before enclosing them in the bid. The onus of proving genuineness of the submitted documents would rest with the bidder. If any document/ paper/ certificate submitted by the participant bidder is found / discovered to be false / fabricated / tempered / manipulated either during bid evaluation or during award of contract or thereafter, then the Purchaser will take action as per deemed fit, like forfeit of EMD / PBG, black listing etc. as per guideline available in BSNL procurement manual from time to time.

5. Note for E-Tender opening Committee:

- At the time of E-Tender opening, the TOC will check/ verify the documents conforming to eligibility part are submitted by the participant bidder duly authenticated by the authorized signatory to obviate any possibility of doubt and dispute and maintain veracity of the documents / papers/ certificates. The documents/ papers to be submitted in respective bid part have been explicitly stated in clause- 2 this section. This opened bid part which is already signed by the authorized representative of the bidder company during bid submission will be downloaded from the E-Tender site and signed by the E-Tender opening committee on hard copy and preserve it along with the bids. These papers will be treated as authentic one, in case of any dispute.

6. General Instructions.

- E-Tender bids received after due time & date will not be accepted.
- Incomplete, ambiguous, Conditional, unsealed E-Tender bids are liable to be rejected.
- CGM, BSNL, Odisha Circle reserves the right to accept or reject any or all E-Tender bids without assigning any reason. He is not bound to accept the lowest E-Tender.
- The bidder shall furnish a declaration with digital signature in his E-Tender bid that no addition / deletion / corrections have been made in the downloaded E-Tender document being submitted and it is identical to the E-Tender document appearing on the website (annexure-I).
- In case of any correction/ addition/ alteration/ omission in the E-Tender document, the E-Tender bid shall be treated as non- responsive and shall be rejected summarily.

Note 1: All documents submitted in the bid offer should be preferably in English. In case the certificate viz. experience, registration etc. is issued in any other language other than English, the bidder shall attach an English translation of the same duly attested by the bidder & the translator to be true copy in addition to the relevant certificate.

Note 2: All computer generated documents should be duly signed/ attested by the bidder/ vendor organization.

SECTION- 3 Part A**SCOPE OF WORK**

1. **General:** The selected bidder(s) will have to supply & install the flex signboards to retailers as per the specification. The design and artwork has to be approved by the AGM (MKT), O/o GM (CM-S&M), BSNL. Supply details will be given in the final purchase order. Each flex signboards supplied to retailers will carry a warranty of 12 Months against manufacturing defects.

Sl. No.	Name of the Item to be supplied	Quantity in Sq. Ft./Nos
1.	NON-Lit retailer boards (Single Sided)	38000 Sq. Ft
2.	NON-Lit retailer boards (Double Sided)	15000 Sq. Ft.
3.	DRIVE-WAY BOARDS	480 Nos
4.	FLEX REPLACEMENT of Existing Boards	32000 Sq. Ft.
5	CSC STANDEE	3000 Sq. Ft.

2. **SL-1 & 2 FLEX BOARDS (ONE-SIDED & DOUBLE SIDED):** Supply & Installation of NON-Lit FLEX Boards (one-Sided & Double Sided) of the Size will be decided as per the field unit requirements based on the visibility & market condition to be installed at various POS of BSNL (mobile products) across Odisha as per the list given by BSNL.
3. **SI-3 DRIVE-WAY BOARDS:** Supply & Installation of DRIVE-WAY BOARDS to be installed at NH/SH/Main Markets/Villages across Odisha as per the list given by BSNL.
4. **SI-4 FLEX REPLACEMENT:** Printing & Replacement of FLEX on the existing Retailers Boards/Flex Boards at POS premises across Odisha.
5. **SI-5 CSC STANDY:** Supply of CSC STANDIES to be stationed at all the departmental CSC/CCN across Odisha as per the list given by BSNL.
6. **Award of Work:** If more than one bidder is found techno commercially fit then the work will be awarded as per the section-4-B clause 3 among all the bidders maximum up to THREE. In such a case the area of operation as decided by BSNL will be final.
7. **Area of Operation for Bidders:** BSNL has thirteen Telecom District in Odisha and the selected bidder(s) has to carry-out work simultaneously in these districts as per the work order. It is the purely 100% discretion of BSNL to decide the district of operation for various vendors.
8. **Paying to Municipality / NAC authority:** It is the responsibility of the bidder to make necessary payment to Municipality / NAC authority (if necessary) for display of BSNL retailer boards for a period of one year. So while quoting the rates the same amount is to be taken into account. No separate charges will be paid for this.
9. **Quality Assurance:** Once the selected bidder(s) completes the fabrication work as per specification will intimate the consignee in writing or through mail with a copy to the circle marketing unit so that necessary quality check as per specification will be made at the factory site before installation and necessary certificate will be issued by the consignee / Circle Marketing. The retailer boards installed without proper quality assurance certificate will not be considered for payment.
- a. **pre-supply tests and inspections**
- The bidder has to communicate to BSNL after the Boards/Flex is ready for installation. Marketing Section of Circle Office, BSNL will verify the quality of fabrication and ensure specifications of at least 25% of the ordered quantity.
 - Should any inspected or tested goods fail to conform to the Specifications the Purchaser may reject them and Supplier shall either replace the rejected goods or make all alterations necessary to meet the Specification requirements free of cost to the Purchaser.
- b. **Installation & handover:**
- Once the quality is passed the bidder will install the boards at the retailer points as per site requirement considering the proper visibility and availability of space etc. After proper installation the vendor has to take photo-graph of the shop with date and handover the same

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- to retailer with a proper receipt (Format will be given by BSNL).
- ii. Notwithstanding the pre-supply tests and inspections as prescribed above, the Flex Signboards/Drive-Way Boards/Flex replacements will also be tested by the local BSNL officers before "take over/issue of work completion certificate" and if any are found defective, the same shall be replaced free of all cost to the Purchaser as laid down below.
 - iii. Should it fail to do so within this time, the Purchaser reserves the discretion to reject and replace at the cost of the Supplier the whole or any portion of the Flex Signboards to sub-franchisees and retailers as the case may be, which is defective or fails to fulfill the requirements of the contract. The cost of any such replacement made by the Purchaser shall be deducted from the amount payable to the Supplier.
10. **Certificate from Consignee:** The vendor will submit the bills along with receipts received from the retailer and photos taken to the consignee in a consolidated way (in the form of an album) for 100% verification. The consignee after 100% verification will certify on the body of the bill and submit to the circle marketing unit (CM) for payment.
11. **Warranty:** The vendor will provide a warranty of 1 year to the board supplied and installed by him against all weather conditions except for natural calamities like earthquake, cyclone, theft or intentional removal by the POS. In all other situations it is the responsibility of the vendor to maintain the boards for 1 yr. During the warranty if there is damage of flex / frame or fading of color etc. then the vendor has to replace the same at free of cost after getting a written complaint from BSNL within 21 Days.

SECTION- 3 Part B

TECHNICAL SPECIFICATIONS/ REQUIREMENTS

- **Technical specifications:** The equipment shall confirm to the Technical specifications as mentioned below:

Sl. No.	Technical Specification of items	
1	NON-LIT FLEX BOARDS (Single-Sided)	FRAME MATERIAL: MS steel frame made out of 1"x1" mild steel pipe 18 gauge having min weight of 3000 grams/20ft length coated with red oxide
		FLEX: 10 OZ black back flex for Non-Lit
		OUTDOOR LIFE: 1 yr outdoor life in all weather conditions for the product
		SIZE: As per actual requirement at the site
		PRINTING: Single side multicolor 4 pass digital printing with UV resistant ink.
2	NON-LIT FLEX BOARDS (Double-Sided)	FRAME MATERIAL: MS steel frame made out of 1"x1" mild steel pipe 18 gauge having min weight of 3000 grams/20ft length coated with red oxide
		FLEX: 10 OZ black back flex for Non-Lit
		OUTDOOR LIFE: 1 yr outdoor life in all weather conditions for the product.
		SIZE: As per actual requirement at the site
		PRINTING: Double side multicolor 4 pass digital printing with UV resistant ink.
3	DRIVE-WAY BOARDS	FRAME MATERIAL: <ul style="list-style-type: none"> ➤ MS steel frame made out of 1"x2" mild steel pipe 18 gauge having min weight of 13KG/20ft length coated with red oxide. With a 6" X 6" MS Steel plate welded to the bottom of the main Pipe. ➤ Height: 8.5ft (2' below + 6.5' above the ground.) ➤ Base: 2' X 6" X 6" CONCRETE BASE.
		FLEX: 18 OZ STAR FLEX.
		FLEX BOARD SIZE: 1.5Ft X 3Ft.
		FLEX BOARD MATERIAL: MS steel frame made out of 1"x1" mild steel pipe 18 gauge having min weight of 3900 grams/20ft length coated with red oxide.
		OUTDOOR LIFE: 1 yr outdoor life in all weather conditions for the product.
		SIZE: As per actual requirement at the site
4	FLEX REPLACEMENT	FLEX: 10 OZ black back flex for Non-Lit
		FRAME MATERIAL: <ul style="list-style-type: none"> ➤ MS steel frame made out of 2"x2" mild steel pipe 2mm Thickness having min weight of 19KG/Mt length coated with red oxide and enamel.
		FLEX: 18 OZ STAR FLEX
		SIZE: As per actual requirement at the site
		PRINTING: Single side multicolor 4 pass digital printing with UV resistant ink.
5	CSC STANDEE	FRAME BASE: MS STEEL Reinforced LEGS for the standees to stand up right and support.
		FRAME MATERIAL: <ul style="list-style-type: none"> ➤ MS steel frame made out of 2"x2" mild steel pipe 2mm Thickness having min weight of 19KG/Mt length coated with red oxide and enamel.
		FLEX: 18 OZ STAR FLEX
		SIZE: As per actual requirement at the site

- **The tender is valid for a period of 1 year w.e.f. the date of the agreement, however the tender period can be extended further up to 6 months with the approval of the CGMT, Odisha on mutual consent basis with the same terms and conditions.**

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Signature of the bidder with seal

SECTION-3 Part C
SCHEDULE OF REQUIREMENTS (SOR)

Sl. No.	Name of the Item to be supplied	Quantity in Sq. Ft./Nos
1.	NON-Lit retailer boards (Single Sided)	38000 Sq. Ft
2.	NON-Lit retailer boards (Double Sided)	15000 Sq. Ft.
3.	DRIVE-WAY BOARDS	480 Nos
4.	FLEX REPLACEMENT of Existing Boards	32000 Sq. Ft.
5	CSC STANDEE	3000 Sq. Ft.

Note 1: The quantity of items stated above is estimated and BSNL reserves the right to vary the quantity to the extent of $\pm 25\%$ of specified quantity without any change in unit price or other terms & conditions.

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Signature of the bidder with seal

SECTION-4 Part A**GENERAL INSTRUCTIONS TO BIDDERS (GIB)****1. DEFINITIONS**

- "**The Purchaser**" means the Bharat Sanchar Nigam Ltd. (BSNL), Bhubaneswar
- "**The Bidder**" means the individual or firm who participates in this tender and submits its bid.
- "**The Supplier**" or "**The Vendor**" means the individual or firm supplying the goods under the contract
- "**The Goods**" means all the equipment, machinery, and/or other materials which the Supplier is required to supply to the Purchaser under the contract.
- "**The Advance Purchase Order**" or "**Letter of Intent**" means the intention of Purchaser to place the Purchase Order on the bidder.
- "**The Purchase Order**" means the order placed by the Purchaser on the Supplier signed by the Purchaser including all attachments and appendices thereto and all documents incorporated by reference therein. The purchase order shall be deemed as "**Contract**" appearing in the document.
- "**The Contract Price**" means the price payable to the Supplier under the purchase order for the full and proper performance of its contractual obligations.
- "**Validation**" is a process of testing the equipment as per the Generic Requirements in the specifications for use in BSNL network. Validation is carried out in simulated field environment and includes stability, reliability and environmental tests.
- "**Telecom Service Provider**" means any Telecom operator in India, who is licensed by the Department of Telecommunications (DOT), Government of India to provide telecom services to the general public or to the other DOT licensed Telecom operators. "Telecom Service Provider" also refers to any Telecom operator in other countries providing telecom services to general public of that country or to other telecom operators of the same country.
- "**Successful Bidder(s)**" / vendors mean the bidder(s) to whom work in this Tender is awarded.

2. ELIGIBILITY CONDITIONS:

I	Valid Registration/Incorporation certificate of the firm/bidder.
II	Valid Pan Card with IT returns for the AY 17-18.
III	Valid GST registration.
IV	Total turn-Over During last three audited Assessment year i.e. AY 15-16, 16-17 & 17-18 should be of Rs 1.05Crore or more.
V	Total Experience of printing, supplying & Fixing of FLEX BOARDS of Govt. / Semi Govt. / PSU / Private companies during 15-16, 16-17 & 17-18 should be Rs. 24.50 Lakhs or more in total. Experience certificate must be signed not below the rank of <ul style="list-style-type: none"> • DGM (JAG & equivalent level), in case of Govt. / Semi Govt. / PSU. • In case of Pvt. Companies not below the rank as mentioned above or equivalent level. The details like name, designation, contact no, email ID of the signing Authority must be mentioned in the experience certificate.
VI	A self declaration that, the bidder is not black listed by any statutory authority.

Note: • If any one of the above eligibility criteria to be submitted along with the technical bid is found wanting, the offer is liable to be rejected at that stage. However, the purchaser may at its discretion call for any clarification regarding the document. In such case(s), the bidder shall have to comply the purchaser's requirement within the specified time. In case of non-compliance to such queries, the bid will be out rightly rejected without entertaining further correspondence in this regard.

3. COST OF BIDDING

The bidder shall bear all costs associated with the preparation and submission of the bid. The Purchaser will, in no case, be responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

4. DOCUMENTS REQUIRED

- The goods required to be supplied; bidding procedures and contract terms and conditions are prescribed in the Bid Documents. The contents of the Bid documents are specified in the covering letter at page No.-1

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Signature of the bidder with seal

- The Bidder is expected to examine all instructions, forms, terms and specifications in the Bid Documents and clarifications/ amendments/ addenda, if any. Failure to furnish all information required as per the Bid Documents or submission of the bids not substantially responsive to the Bid Documents in every respect will be at the bidder's risk and may result in rejection of the bid.

5. **CLARIFICATION OF BID DOCUMENTS**

- A prospective bidder, requiring any clarification on the Bid Documents shall notify the Purchaser in writing by FAX or by Email of the Purchaser as indicated in the invitation of Bid. The Purchaser shall respond in writing to any request for the clarification of the Bid Documents, which it receives **10 days prior to the date of opening of the Tenders**. Copies of the query (without identifying the source) and clarifications by the Purchaser shall be updated on the website.
- Any clarification issued by BSNL in response to query rose by prospective bidders shall form an integral part of bid documents and shall amount to an amendment of the relevant clauses of the bid documents.

6. **AMENDMENT OF BID DOCUMENTS**

- The Purchaser may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, may modify bid documents by amendments prior to the date of submission of Bids with due notification to prospective bidders.
- The amendments shall be notified in **www.odisha.bsnl.co.in** or by following the link- "<http://www.orissa.bsnl.co.in/newtender.php?tenderdistrict=Orissa>". Further the Tender document for participating in E-tender shall be available for downloading from www.tenderwizard.com/BSNL following the link for Tenders through E-Tender by BSNL.
- In order to afford prospective bidders a reasonable time to take the amendment into account in preparing their bids, the purchaser may, at its discretion, extend the deadline for the submission of bids suitably.
- The purchaser cannot be held responsible for any modifications in the terms and conditions notified on or before 7 days of the last date for filing of the tender. However, amendments made only in the eligibility conditions within less than 7 days for filing of the tender shall be notified in the leading daily regional News paper(s).

7. **DOCUMENTS COMPRISING THE BID**

The bid prepared by the bidder shall ensure availability of the following components:

- Documentary evidence establishing that the bidder is eligible to bid and is qualified to perform the contract if its bid is accepted in accordance with clause B of Section-1 –Part A and Clause-2.
- Bid Security furnished in accordance with clause-A of Section-1- Part-A.
- A Bid form and price schedule completed in accordance annexure- VII & VIII

8. **BID FORM**

- The bidder shall complete the bid form and appropriate Price Schedule furnished in the Bid Documents, indicating the goods to be supplied, brief description of the goods, quantity and prices as per annexure-VII.

9. **BID PRICES**

9.1 The bidder shall **QUOTE THE ITEM WISE UNIT-PRICE/SQFT OR NUMBER (In Col-D of Annexure-VIII)** inclusive of all Levies i.e. packing, handling & forwarding, freight, installation and replacement etc. (wherever applicable) **except GST**. The basic unit price and all other components of the price need to be individually indicated up to two decimal points only against the goods it proposes to supply under the contract as per the price schedule given in Annexure-VIII. Prices of incidental services should also be quoted. The offer shall be firm in Indian Rupees. No Foreign exchange will be accepted and entertained by the purchaser.

9.2 Prices indicated in the Price Schedule to be filled up as per Annex-VIII.

9.3 **Evaluation of the BIDDERS to be done on the Lowest Item-wise Quotes (in Col-B of Annexure-VIII) of the individual eligible bidders shall be accepted and valid throughout the contract period.**

10. **DOCUMENTS ESTABLISHING BIDDER'S ELIGIBILITY AND QUALIFICATION**

I	One copy of the complete set of tender documents duly filled in and signed on each page by authorized signatory .
II	Tender Cost of Rs.590/- (In form of DD/BC). DD/BC Drawn in favor of " AO (A & P), O/o CGM, BSNL, Odisha " payable at BBSR.
III	EMD of Rs 140000/- (In form of DD/BG). BG in favor of " CGM, BSNL, Odisha " (Format at Annexure-III). DD/BC Drawn in favor of " AO (A & P), O/o CGM, BSNL, Odisha ". payable at BBSR

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IV	Bidder having valid NSIC/MSME certificate with approval of monetary limit will be exempted from these costs as per rule. The proof of the same must be produced in the technical bid. (The Original is to be produced before TOC during opening of the tender). In case the ownership of such MSE (Micro & Small Enterprises) Entrepreneurs happens to be from SC/ST category, proof in this regard also need to be submitted.
V	Proof regarding turnover during the last three audited Assessment years i.e. 15-16, 16-17 & 17-18 of Rs. 1.05 Crores (Cumulatively), duly certified by the Chartered Accountant.
VI	Experience of printing, supplying & Fixing of FLEX BOARDS Govt. / Semi Govt. / PSU / Private companies during 15-16, 16-17 & 17-18 should be Rs. 24.50 Lakhs during last 3 F.Y. Refer Section-1 PART-A, Eligibility Criteria, Point-V (at Page-4).
VII	Power of Attorney in favor of the signatory signing the tender documents. (Refer Section – 4 Part-A, Point 14.3).
VIII	Undertaking for non-working of any relative in BSNL in the prescribed format available in Annexure-II. In case of Partnership/Limited company all partners/Directors are to submit separate undertaking.
IX	Valid Pan Card with IT returns for the AY-2017-18.
X	Valid GST registration Number.
XI	Bidder's Profile & Questionnaire duly filled & signed.
XII	Valid Registration/Incorporation certificate of the firm/bidder.
<p>Note: • If any one of the above documents required to be submitted along with the technical bid is found wanting or incomplete, the offer is liable to be rejected at that stage. However, the purchaser may at its discretion call for any clarification regarding the document. In such case(s), the bidder shall have to comply the purchaser's requirement within the specified time. In case of non-compliance to such queries, the bid will be out rightly rejected without entertaining further correspondence in this regard.</p>	

11. DOCUMENTS ESTABLISHING GOODS' CONFORMITY TO BID DOCUMENTS.

DELETED.

12. THE BID SECURITY MAY BE FORFEITED:

12.1 The bidder shall furnish, as part of its bid, a bid security as mentioned in Section-1(DNIT).

12.2 The MSE bidders are exempted from payment of bid security:

- a) A proof regarding valid registration with body specified by Ministry of Micro, Small & Medium Enterprise for the tendered items will have to be attached along with the bid.
- b) The enlistment certificate issued by MSME should be valid on the date of opening of tender.
- c) MSE unit is required to submit its monthly delivery schedule.
- d) If a vender registered with body specified by Ministry of Micro, Small & Medium Enterprise claiming concessional benefits is awarded work by BSNL and subsequently fails to obey any of the contractual obligations; he will be debarred from any further work/ contract by BSNL for one year from the date of issue of such order.

12.3 The bid security is required to protect the purchaser against the risk of bidder's conduct, which would warrant the forfeiture of bid security pursuant to Para 12.7.

12.4. A bid not secured in accordance with Para 12.1 & 12.2 shall be rejected by the Purchaser being non-responsive at the bid opening stage and archived unopened on e-tender portal for e-tenders and returned to the bidder unopened(for manual bidding process)

12.5 The bid security of the unsuccessful bidder will be discharged/ returned as promptly as possible within 30 days of finalization of the tender or expiry of the period of the bid validity period prescribed by the purchaser pursuant to clause 13.

12.6 The successful bidder's bid security will be discharged upon the bidder's acceptance of the advance purchase order satisfactorily in accordance with clause 27 and furnishing the performance security, except in case of L-1 bidder, whose EMBG/EMD shall be released only after the finalization of ordering of complete tendered quantity in pursuance to clause no 27.3 of this section.

12.7 The bid security may be forfeited:

- a) If the bidder withdraws or amends its bid or impairs or derogates from the bid in any respect during the period of bid validity specified by the bidder in the bid form or extended subsequently; or
- b) If the bidder does not accept the APO/ AWO and/ or does not submit PBG & sign the contract/ agreement in accordance with clause 28.

Note: - The bidder shall mean individual company/ firm or the front bidder and its technology/

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consortium partner, as applicable.

13. PERIOD OF VALIDITY OF BIDS

- Bid shall remain valid for period specified in clause-1 of Section-2 Tender Information. A bid valid for a shorter period shall be rejected by the purchaser being non-responsive.
- In exceptional circumstances, the purchaser may request the consent of the bidder for an extension to the period of bid validity. The request and the response thereto shall be made in writing. The bid security provided under clause-A of Section-1 shall also be suitably extended. The bidder may refuse the request without forfeiting its bid security. A bidder accepting the request and granting extension will not be permitted to modify its bid.

14. FORMAT AND SIGNING OF BID

14.1. The bidder shall submit his bid, through online process only as it is an e-tender, complying all eligibility conditions, other terms and conditions of tender document to be read along with the clarifications and amendments issued in this respect. All the documents must be authenticated, using Digital Signature only, by the authorized person. The letter of authorization shall be indicated by written power-of-attorney accompanying the bid.

14.2. The bid shall contain no interlineations, erasures or overwriting except as necessary to correct errors made by the bidder in which case such corrections shall be signed by the person or persons signing the bid. All pages of the original bid, except for un-amended printed literatures, shall be digitally signed by the person or persons signing the bid.

14.3 Power of Attorney

- **Executed not before 6th July 2018.**
- The power of Attorney should be submitted and executed on the non-judicial stamp paper of appropriate value as prevailing in the concerned states(s) and the same be attested by a Notary public or registered before Sub-registrar of the state(s) concerned.
- The power of Attorney be executed by a person who has been authorized by the Board of Directors of the bidder in this regard, on behalf of the Company/ institution / Body corporate.
- In case of the bidder being a firm, the said Power of Attorney should be executed by all the partner(s) in favor of the said Attorney.
- Attestation of the specimen signatures of authorized signatory by the Company's/ firm's bankers shall be furnished. Name, designation, Phone number, mobile number, email address and postal address of the authorized signatory shall be provided.

15. SEALING AND MARKING OF BIDS

15.1 The bid should be submitted as per Clause 2 of tender information.

15.1.1 The bids may be called under

a) Single Stage Bidding & Two Envelope System. However, the total bidding process has to be carried out ONLINE and only the documents as mentioned in the SECTION-2, Clause-2, Sub-Clause-OFFLINE DOCUMENTS shall be deposited in the tender box provided at the O/o AGM (MKT), 2nd Floor, BSNL BHAWAN, Ashok Nagar, Bhubaneswar-751009. The whole process of Online Bidding and the Physical submission of document and materials may be completed before 17:00Hrs on 30.07.2018.

b) Venue of Tender Opening:

Conference Hall, 4th Floor, BSNL BHAWAN, AHSOK NAGAR, BBSR-9, Odisha at 12:00Hrs on 31st July 2018.

16. SUBMISSION OF BIDS

16.1. Bids must be submitted by the bidders on or before the specified date & time indicated in Section-I i.e. DNIT.

16.2. The Purchaser may, at its discretion, extend this deadline for the submission of bids by amending the Bid Documents in accordance with clause 6 in which case all rights and obligations of the purchaser and bidders previously subject to the deadline will thereafter be subjected to the extended deadline.

16.3. The bidder shall submit its bid offer against a set of bid documents purchased by him for all or some of the systems/ equipment as per requirement of the Bid Documents. He may include alternate offer, if permissible as per the bid. However, not more than one independent and complete offer shall be permitted from the bidder.

17. LATE BIDS

- No bid shall be accepted after the specified deadline for submission of bids prescribed by the purchaser.

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Signature of the bidder with seal

18. MODIFICATION AND WITHDRAWAL OF BIDS

18.1. The bidder may modify, revise or withdraw his bid after submission prior to deadline prescribed for submission of bid.

18.2. The bidder's modification, revision or withdrawal shall have to be online and digitally authenticated (in case of e-tendering) as per clause 15.

18.3. Subject to clause 20, no bid shall be modified subsequent to the deadline for submission of bids.

19. OPENING OF BIDS BY PURCHASER:

➤ The tenders shall be opened on 12 hrs of 31st July 2018 through 'Public Online Tender Opening Event (POTOE)'. BSNL's Tender Opening Officers as well as authorized representatives of bidders can attend the Public Online Tender Opening Event (TOE) from the comfort of their offices. However, if required, authorized representatives of bidders can attend the TOE at the Conference Hall, 4th Floor, BSNL BHAWAN, Bhubaneswar, where BSNL's Tender Opening Officers will conduct Public Online Tender Opening Event (TOE) on 12.00 hrs of 31st July 2018.

➤ Authority letter to this effect shall be submitted by the authorized representatives of bidders before they are allowed to participate in bid opening. (A Format is given in enclosed in Annexure-V).

➤ A maximum of two representatives of any bidder shall be authorized and permitted to attend the bid opening.

20. Information to be read out by TOC

➤ In Single stage bidding & two envelopes system; the bids will be opened in 2 stages i.e. the techno-commercial bid shall be opened on the date of tender opening given in DNIT. Thereafter the CET will evaluate Techno-commercial bids & the report of CET will be approved by competent authority. The financial bids of those bidders who are approved to be techno-commercially compliant by the competent authority, will be opened by TOC in front of techno-commercially eligible bidders / authorized representatives.

➤ The following information should be read out at the time of Techno-commercial bid opening:-

- ❖ Name of the Bidder
- ❖ Name of the item
- ❖ EMD amount & validity and acceptability
- ❖ Information in respect of eligibility of the bidder.

➤ The following information should be read out at the time of Financial bid opening:-

- Name of the Bidder
- Name of the item
- Quantities/prices quoted in the bid
- The date fixed for opening of bids, if subsequently declared as holiday by the BSNL, the revised date of schedule will be notified. However, in absence of such notification, the bids will be opened on next working day, time and venue remaining unaltered.

21. CLARIFICATION OF BIDS

➤ To assist in the examination, evaluation and comparison of bids, the purchaser may, at its discretion ask the bidder for the clarification of its bid. The request for the clarification and the response shall be in writing. However, no post bid clarification at the initiative of the bidder shall be entertained.

➤ If any of the documents, required to be submitted along with the technical bid is found wanting, the offer is liable to be rejected at that stage. However the purchaser at its discretion may call for any clarification regarding the bid document within a stipulated time period. In case of noncompliance to such queries, the bid will be outrightly rejected without entertaining further correspondence in this regard.

22. PRELIMINARY EVALUATION

➤ Purchaser shall evaluate the bids to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed and whether the bids are generally in order.

➤ Arithmetical errors shall be rectified on the following basis. Based on the quoted amounts & shall be worked out and rounded off to 2 decimal points

➤ Prior to the detailed evaluation of financial bid, the Purchaser will determine the substantial responsiveness of each bid to the Bid Document. For purposes of these clauses, a substantially responsive bid is one which confirms to all the terms and conditions of the Bid Documents without material deviations. The purchaser's determination of bid's responsiveness shall be based on the contents of the bid itself without recourse to extrinsic evidence.

➤ A bid, determined as substantially non-responsive will be rejected by the purchaser and shall not subsequent to the bid opening be made responsive by the bidder by correction of the non-conformity.

➤ The Purchaser may waive any minor infirmity or non-conformity or irregularity in a bid which doesn't constitute a material deviation, provided such waiver doesn't prejudice or affect the relative ranking of any bidder.

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- **FINANCIAL EVALUATION: Financial Evaluation shall be done on the ITEM WISE quote of the eligible bidders only as per the Price Schedule at Annexure-VIII.**

23. Contacting the purchaser

- No bidder shall try to influence the Purchaser on any matter relating to its bid, from the time of the bid opening till the time the contract is awarded.
- Any effort by a bidder to modify its bid or influence the purchaser in the purchaser's bid evaluation, bid comparison or contract award decision shall result in the rejection of the bid.

24. Placement of order

24.1 The Purchaser shall consider placement of orders for commercial supplies up to **THREE ELIGIBLE BIDDERS**, whose offers have been found technically, commercially and financially acceptable and whose goods have been type approved/ validated by the purchaser.

24.2 All the successful bidders have to accept & oblige the item-wise lowest rates quoted by the eligible bidders.

However, at a later stage if there is any increase in Govt. duties/taxes within scheduled delivery date (SDD), the unit prices with applicable revised duties/taxes will be paid to suppliers irrespective of their ranking viz. L1/ L2/ L3etc keeping other levies & charges unchanged.

24.3. The purchaser reserves the right for the placement of order of entire tendered quantity on the bidder with the lowest evaluated price.

24.4 In the event of item-wise L2 and so on bidders refusing to accept its package price of L1 bidder, BSNL reserves the right to place the order for entire quantity of that particular item to the L1 bidder for that item. It is mandatory for the L1 bidder to accept such an offer (second APO) at evaluated L-1 price and shall perform the whole contract as envisaged in the tender document. The additional quantity, due to non-acceptance of respective quantity by L2 and/or L3 and so on bidders, as envisaged in clause 3 (Distribution of Quantity) in section 4 Part B, shall be supplied by the L-1 bidder as part of whole contract.

25. PURCHASER'S RIGHT TO VARY QUANTITIES:

- a) BSNL reserves the right to increase or decrease up to 25% of the quantity of goods and services specified in the schedule of requirements without any change in the unit price or other terms and conditions at the time of award of contract.
- b) NA
- c) NA

26. PURCHASER'S RIGHT TO ACCEPT ANY BID AND TO REJECT ANY OR ALL BIDS:

- (a) The Purchaser reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids, at any time prior to award of contract without assigning any reason whatsoever and without thereby incurring any liability to the affected bidder or bidders on the grounds of purchaser's action.
- (b) DELETED
- (c) DELETED

27. ISSUE OF ADVANCE PURCHASE ORDER:

27.1. The issue of an Advance Purchase Order shall constitute the intention of the Purchaser to enter into contract with the bidder.

27.2 The bidder shall within 14 days of issue of the advance purchase order, give its acceptance along with performance security in conformity with the Performa provided with the bid document at Section-7B.

27.3 DELETED

28. SIGNING OF CONTRACT:

28.1 The issue of Purchase order shall constitute the award of contract on the bidder.

28.2 Upon the successful bidders, furnishing performance security, the Purchaser shall discharge the bid security in pursuant to, except in case of L-1 bidder (s), whose EMBG/ EMD shall be released only after finalization of ordering of complete tendered quantity.

29. ANNULMENT OF AWARD:

Failure of the successful bidder to comply with the requirement of clause 25 shall constitute sufficient ground for the annulment of the award and the forfeiture of the bid security in which event the Purchaser may make the award to any other bidder at the discretion of the purchaser or call for new bids.

30. QUALITY ASSURANCE REQUIREMENTS.

- The Quality of the FRAME & FLEX should confirm to the specifications as specified in Section 3 (B).

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- The Color of the printing on the FLEX should not degrade for a period of at least 6 Months from the date of fixing.

31. REJECTION OF BIDS:

31.1. While all the conditions specified in the Bid documents are critical and are to be complied, special attention of bidder is invited to the following clauses of the bid documents. Non-compliance of any one of these shall result in outright rejection of the bid.

- a) The bids will be rejected at opening stage if Bid security is not submitted and bid validity is less than the period prescribed mentioned.
- b) If the eligibility condition is not met and/ or documents prescribed to establish the eligibility are not enclosed, the bids will be rejected without further evaluation.
- c) If clause-by-clause compliance as well as deviation statements as prescribed are not given, the bid will be rejected at the stage of primary evaluation.
- d) Price Schedule: Prices are not filled in as prescribed in price schedule.
- e) "Discount, if any, offered by the bidder shall not be considered unless specifically indicated in the price schedule. Bidders desiring to offer discount shall therefore modify their offer suitably while quoting and shall quote clearly net price taking all such factors like Discount, free supply etc. into account".

31.2 Before outright rejection of the Bid by Bid-opening team for non-compliance of any of the provisions mentioned the bidder company is given opportunity to explain their position, however if the person representing the company is not satisfied with the decision of the Bid opening team, he/they can submit the representation to the Bid opening team immediately but in no case after closing of the tender process with full justification quoting specifically the violation of tender condition if any.

31.3. Bid opening team will not return the bids submitted by the bidders on the date of tender opening even if it is liable for rejection and will preserve the offline documents in sealed cover as submitted by taking the signatures of some of the desirous representatives of the participating bidder/companies present on the occasion.

31.4. The in-charge of Bid opening team will mention the number of bids with the name of the company found unsuitable for further processing on the date of tender opening and number of representations received in Bid opening Minutes and if Bid opening team is satisfied with the argument of the bidder/company mentioned in their representation and feel that there is prima-facie fact for consideration, the in-charge of the bid opening team will submit the case for review to Officer competent to approve the tender as early as possible preferably on next working day and decision to this effect should be communicated to the bidder company within a week positively. Bids found liable for rejection and kept preserved on the date of tender opening will be returned to the bidders after issue of P.O. against the instant tender.

31.5. If the reviewing officer finds it fit to open the bid of the petitioner, this should be done by giving three (working) days notice to all the participating bidders to give opportunity to participants desirous to be present on the occasion.

32. ACTION BY PURCHASER AGAINST BIDDER(S)/ VENDOR(S) IN CASE OF DEFAULT:

In case of default by Bidder(s)/ Vendor(s) such as

- a) Does not supply the equipment in time;
- b) Equipment does not perform satisfactory in the field in accordance with the specifications;
- c) Or any other default whose complete list is enclosed in Appendix-1.

Purchaser will take action as specified in Appendix-1 of this section.

33. Clause deleted

34. NEAR-RELATIONSHIP CERTIFICATE:

34.1. The bidder should give a certificate that none of his/ her near relative, as defined below, is working in the units where he is going to apply for the tender. In case of proprietorship firm certificate will be given by the proprietor. For partnership firm certificate will be given by all the partners and in case of limited company by all the Directors of the company excluding Government of India/ Financial institution nominees and independent non-Official part time Directors appointed by Govt. of India or the Governor of the state and full time Directors of PSUs both state and central. Due to any breach of these conditions by the company or firm or any other person the tender will be cancelled and Bid Security will be forfeited at any stage whenever it is noticed and BSNL will not pay any damage to the company or firm or the

concerned person.

34.2. The Company or firm or the person will also be debarred for further participation in the concerned unit.

34.3 The near relatives for this purpose are defined as:-

(a) Members of a Hindu undivided family.

(b) They are husband and wife.

(c) The one is related to the other in the manner as father, mother, son(s) & Son's wife (daughter in law), Daughter(s) and daughter's husband (son in law), brother(s) and brother's wife, sister(s) and sister's husband (brother in law).

34.4. The format of the certificate is given in Section 6 (B).

35. VERIFICATION OF DOCUMENTS AND CERTIFICATES

The bidder will ensure that all the documents and certificates, including experience/ performance and self certificates submitted by him are correct and genuine before enclosing them in the bid. The onus of proving genuineness of the submitted documents would rest with the bidder.

If any document/ paper/ certificate submitted by the participant bidder is found / discovered to be false / fabricated / tempered / manipulated either during bid evaluation or during award of contract or thereafter, then the Purchaser will take action as per Clause-1 of Appendix-1 of this section.

Note for Tender opening Committee:

At the time of tender opening, the TOC will check/ verify that the documents conforming to eligibility part are submitted by the participant bidder duly authenticated by the authorized signatory to obviate any possibility of doubt and dispute and maintain veracity of the documents / papers/ certificates.

The documents/ papers to be submitted in respective bid part have been explicitly stated in clause- 10 of Section-4 Part A.

This opened bid part which is already signed by the authorized representative of the bidder company during bid submission will be signed by the tender opening committee on hard copy and preserve it along with the bids received online in case of e-tendering.

These papers will be treated as authentic one, in case of any dispute.

36. Security Clause as per latest guidelines and requirement

Mandatory Licensing requirements with regards to security related concerns issued by the Government of India from time-to-time shall be strictly followed and appropriate clauses shall be added in all bid documents. Necessary guidelines in this regard shall be issued separately.

37. Reservation/ Procurement from MSE units:

- The guidelines / instructions / laws issued vide D.O. no 21(1) -2011-M.A. April 25th, 2012 from Ministry of Micro, Small & Medium Enterprise (MSME) with respect to provisions for Micro & Small Enterprises (MSEs) shall be followed.

SECTION-4 Part B
SPECIAL INSTRUCTIONS TO BIDDERS

The Special Instructions to Bidders shall supplement the 'Instructions to Bidders' and in case of any conflict with those in Section-4 Part A i.e. GENERAL INSTRUCTIONS TO BIDDERS (GIB), the provisions herein shall prevail.

1. Eligibility Conditions

Refer SECTION-1 PART-A & Clause-A.

2. Bid Security (EMD)

The bank guarantee/DD for bid security or Micro & Small Enterprise (MSE) registration certificate for claiming exemption from submission of bid security, as prescribed in clauses 12.1 & 12.2 of Section-4 A of the bid document should be submitted by the bidder in a separate cover. The bank guarantee/DD so submitted shall be as per the format given in Section-7 A (Annex-III) on prescribed judicial paper with stamps of proper value and should contain full address of the issuing branch of the bank with its telephone number and FAX number.

3. Distribution of Quantity

(i) The Purchaser intends to limit the number of technically and commercially responsive to only **THREE BIDDER** from the list of such bidders arranged in increasing order of their evaluated prices starting from the lowest for the purpose of ordering against this tender. The distribution of the quantity shall be as given in Table 1 below in case of an eligible MSE bidder having its bid price within +15% of the L1 bidder's quote.

(TABLE-1 With provisions for MSE Units)

No. of Bidders to be approved. (Col-1)	Quantity earmarked for MSE bidder(s)			
	L1	L2	L3	RESERVED FOR MSE
• One bidder scenario	80%	Nil	Nil	20%
• Two bidder Scenario	48%	32%	Nil	20%
• Three Bidder scenario	40%	24%	16%	20%

➤ Note 2: If no eligible MSE bidders are available then aforesaid earmarked 20% quantity shall be de-reserved & the allotted quantity for other general bidders will be restored as below

➤

(TABLE-2 Without provisions for MSE Units)

No. of Bidders to be approved. (Col-1)	Quantity earmarked for MSE bidder(s)		
	L1	L2	L3
• One bidder scenario	100%	Nil	Nil
• Two bidder Scenario	60%	40%	Nil
• Three Bidder scenario	50%	30%	20%

➤ Note 3: DELETED.

➤ In the event of any of the eligible bidder(s) not agreeing to supply the tendered item(s), other successful bidders may be allotted the work at the same price (if agreed).

➤ The ordering price of any bidder shall not exceed the lowest evaluated package price.

➤ In the event of an eligible MSE bidder also selected as L1/L2/L3 then the distribution is to be done as per details provided in Table "**Without provisions for MSE Units**".

Section- 4 Part C

E-tendering Instructions to Bidders

General

These Special Instructions (for e-Tendering) supplement 'Instruction to Bidders', as enclosed in Sec 4 Part A of the Tender Documents. Submission of Bids only through online process is mandatory for this Tender. For conducting electronic tendering, CMTS unit, BSNL, Odisha Telecom Circle, Bhubaneswar is using the portal (<https://www.tenderwizard.com/BSNL>) of M/s ITI a Government of India Undertaking.

1. Tender Bidding Methodology:

Sealed Bid System – **Single** Stages – Using Two Envelopes',

Note: Financial & Techno-commercial bids shall be submitted by the bidder at the same time.

2. Broad outline of activities from Bidders prospective:

- ❖ Procure a Digital Signing Certificate (DSC)
- ❖ Register on Electronic Tendering System[®] (ETS)
- ❖ Create Users and assign roles on ETS
- ❖ View Notice Inviting Tender (NIT) on ETS
- ❖ Download Official Copy of Tender Documents from ETS
- ❖ Clarification to Tender Documents on ETS
- ❖ Query to BSNL (Optional)
- ❖ View response to queries posted by BSNL, as addenda.
- ❖ Bid-Submission on ETS
- ❖ Attend Public Online Tender Opening Event (TOE) on ETS Opening of Techno-commercial Part
- ❖ View Post-TOE Clarification posted by BSNL on ETS (Optional) Respond to BSNL's Post-TOE queries
- ❖ Attend Public Online Tender Opening Event (TOE) on ETS Opening of Financial-Part (Only for Technical Responsive Bidders)

3. For participating in this tender online, the following instructions are to be read

- Carefully. These instructions are supplemented with more detailed guidelines on the relevant screens of the ETS
- **Note 1:** It is advised that all the documents to be submitted (See clause 2&5 of section II) are kept scanned or converted to PDF format in a separate folder on your computer before starting online submission. The Price bid (Excel Format) may be downloaded and rates may be filled appropriately. This file may also be saved in a secret folder on your computer.
- **Note 2:** While uploading the documents, it should be ensured that the file name should be the name of the document itself

4. Digital Certificates

- For integrity of data and its authenticity/ non-repudiation of electronic records, and be compliant with IT Act 2000, it is necessary for each user to have a Digital Certificate (DC). Also referred to as Digital Signature Certificate (DSC), of Class III issued by a Certifying Authority (CA) licensed by Controller of Certifying Authorities (CCA) [refer <http://www.cca.gov.in>].

5. Registration

Intending bidders are requested to register themselves with M/s. ITI through www.tenderwizard.com/BSNL for obtaining user-id, Digital Signature etc., by paying Vendor registration fee and processing fee for participating in the above mentioned tender.

Note: After successful submission of Registration details and Vendor Registration fee and processing fee (as applicable). Please contact ITI Helpdesk (as given below), to get your registration accepted/activated.

Helpdesk	
Telephone / Mobile Nos.	Mr Sanjib Mohapatra, 9937488749, 07377708585, [between 10:30 hrs to 17:30 hrs from 06/07/18 to 30/07/18]
E-mail ID	twhelpdesk404@gmail.com
BSNL Contact-1	
BSNL's Contact Person	AGM (Mktg), O/o GM(CM), BSNL, Bhubaneswar-9

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Signature of the bidder with seal

Telephone/ Mobile	0674-2500436 [between 10:30 hrs to 17:30 hrs from 06/07/18 to 30/07/18]
E-mail ID	agmcmstsmkt@gmail.com
BSNL Contact-2	
BSNL's Contact Person	SDE.(Mktg) O/o GM(CM), BSNL, Bhubaneswar-9
Telephone/ Mobile	0674-2436284 [between 10:30 hrs to 17:30 hrs from 06/07/18 to 30/07/18]
E-mail ID	sdemktgcmts@gmail.com

6. Bid related Information for this Tender (Sealed Bid):

- Please refer to Section-2, Clause-1.

7. Online & Offline Submissions of Documents :

- Please refer to Section-2, Clause-1

8. Special Note on Security of Bids

➤ Security related functionality has been rigorously implemented in ETS in a multi-dimensional manner. Starting with 'Acceptance of Registration by the Service Provider', provision for security has been made at various stages in Electronic Tender's software. Security related aspects as regard Bid Submission are outlined below:

➤ As part of the Electronic Encrypter™ functionality, the contents of both the 'Electronic Forms' and the 'Main-Bid' are securely encrypted using a Pass-Phrase created by the Bidder himself. Unlike a 'password', a Pass-Phrase can be a multi-word sentence with spaces between words (e.g. I love this World). A Pass-Phrase is easier to remember, and more difficult to break. It is recommended that a separate Pass-Phrase be created for each Bid-Part. This method of bid-encryption does not have the security and data-integrity related vulnerabilities which are inherent in e-tendering systems which use Public-Key of the specified officer of a Buyer organization for bid-encryption. Bid-encryption in ETS is such that the Bids cannot be decrypted before the Public Online Tender Opening Event (TOE), even if there is connivance between the concerned tender-opening officers of the Buyer organization and the personnel of e-tendering service provider. Typically, 'Pass-Phrase' of the Bid-Part to be opened during a particular Public Online Tender Opening Event (TOE) is furnished online by each bidder during the TOE itself, when demanded by the concerned Tender Opening Officers who will open the bid. Else Tender Opening Officer may authorize the bidder to open his bid himself. There is an additional protection with SSL Encryption during transit from the client-end computer of a Supplier organization to the e-tendering server/ portal.

9. Public Online Tender Opening Event (TOE)

➤ ETS offers a unique facility for 'Public Online Tender Opening Event (TOE)'. Tender Opening Officers as well as authorized representatives of bidders can attend the Public Online Tender Opening Event (TOE) from the comfort of their offices. For this purpose, representatives of bidders (i.e. Supplier organization) duly authorized are requested to carry a Laptop and Wireless Connectivity to Internet.

➤ Every legal requirement for a transparent and secure 'Public Online Tender Opening Event (TOE)' has been implemented on ETS. As soon as a Bid is decrypted with the corresponding 'Pass-Phrase' as submitted online by the bidder himself (during the TOE itself), salient points of the Bids are simultaneously made available for downloading by all participating bidders. The work of taking notes during a manual 'Tender Opening Event' is therefore replaced with this superior and convenient form of 'Public Online Tender Opening Event (TOE)'.

➤ ETS has a unique facility of 'Online Comparison Chart' which is dynamically updated as each online bid is opened. The format of the chart is based on inputs provided by the Buyer for each Tender. The information in the Comparison Chart is based on the data submitted by the Bidders in electronic forms. A detailed Technical and/ or Financial Comparison Chart enhance Transparency. Detailed instructions are given on relevant screens.

➤ ETS has a unique facility of a detailed report titled 'Minutes of Online Tender Opening Event (TOE)' covering all important activities of 'Online Tender Opening Event (TOE)'. This is available to all participating bidders for 'Viewing/ Downloading'.

➤ There are many more facilities and features on ETS. For a particular tender, the screens viewed by a Supplier will depend upon the options selected by the concerned Buyer.

NOTE: In case of internet related problem at a bidder's end, especially during 'critical events' such as – a short period before bid-submission deadline, during online public tender opening event, during e-auction, it is the bidder's responsibility to have backup internet connections. In case there is a problem at the e-

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procurement/ e-auction service-provider's end (in the server, leased line, etc) due to which all the bidders face a problem during critical events, and this is brought to the notice of BSNL by the bidders in time, then BSNL will promptly re-schedule the affected event(s).

10. Other Instructions

- For further instructions, the vendor should visit the home -page of the portal (<https://www.tendewizard.com/BSNL>).
- **Important Note:** It is strongly recommended that all authorized users of Supplier organizations should thoroughly peruse the information provided under the relevant links, and take appropriate action. This will prevent hiccups, and minimize teething problems during the use of ETS.
- **The following "FOUR KEY INSTRUCTIONS for BIDDERS" must be assiduously adhered to:**
- Obtain individual Digital Signing Certificate (DSC or DC) well in advance of your first tender submission deadline on ETS
- Register your organization on ETS well in advance of your first tender submission deadline on ETS.
- Get your organization's concerned executives trained on ETS well in advance of your first tender submission deadline on ETS
- Submit your bids well in advance of tender submission deadline on ETS
- (There could be last minute problems due to internet timeout, breakdown, etc.) While the first three instructions mentioned above are especially relevant to first- time users of ETS, the fourth instruction is relevant at all times.

11. Minimum Requirements at Bidders end

- Computer System with good configuration (Min P IV, 1 GB RAM, Windows Xp
- Broadband connectivity.
- Microsoft Internet Explorer 6.0 or above
- Digital Certificate(s)
-

12. Vendors Training Program

- Vendors may contact the ITI Helpdesk personnel given in clause 4 of Section II, for any type of training/help, which they may require while uploading the bids.
- **Note:** It is strongly recommended that all authorized users of Supplier organizations should thoroughly peruse the information provided under the relevant links, and take appropriate action. This will prevent hiccups, and minimize teething problems during the use of ETS.

SECTION-5 Part A
GENERAL (COMMERCIAL) CONDITIONS OF CONTRACT

1. APPLICATION

The general condition shall apply in contracts made by the purchaser for the procurement of goods.

2. STANDARDS

The goods supplied under this contract shall conform to the standards prescribed in the Technical Specifications mentioned in section -3.

3. PATENT RIGHTS

The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark or industrial design rights arising from use of the goods or any part thereof in Indian Telecom Network.

4. PERFORMANCE SECURITY

➤ All suppliers (including MSEs who are registered with the designated MSME bodies, like National Small Scale Industries Corporation etc.) shall furnish performance security to the purchaser for an amount equal to 5% of the value of Advance purchase order within 14 days from the date of issue of Advance Purchase Order by the Purchaser.

➤ The proceeds of the performance security shall be payable to the Purchaser as compensation for any loss resulting from the supplier's failure to complete its obligations under the contract.

➤ The performance security Bond shall be in the form of Bank Guarantee issued by a scheduled or Nationalized Bank and in the Performa provided in 'Annexure-IV' of this Bid Document.

➤ The performance security Bond will be discharged by the Purchaser after completion of the supplier's performance obligations including any warranty obligations under the contract.

5. INSPECTION AND TESTS

➤ The Purchaser or its representative shall have the right to inspect and test the goods as per prescribed test schedules for their conformity to the specifications. Where the Purchaser decides to conduct such tests on the premises of the supplier, all reasonable facilities and assistance like Testing instruments and other test gadgets including access to drawings and production data shall be furnished to the inspectors at no charge to the purchaser.

➤ Should any inspected or tested goods fail to conform to the specifications the purchaser may reject them and the supplier shall either replace the rejected goods or make all alterations necessary to meet Specification / requirements free of cost to the purchaser.

➤ Notwithstanding the pre-supply tests and inspections prescribed in the above clauses the retailer boards on receipt in the Retailer's premises will also be tested during and after installation before "take over" and if any Retailer board or part thereof is found defective, the same shall be replaced free of all cost to the purchaser.

➤ If any retailer board or any part thereof, before it is taken over is found defective or fails to fulfill the requirements of the contract, the inspector shall give the Supplier notice setting forth details of such defects or failure and the supplier shall make the defective retailer boards or alter the same to make it comply with the requirements of the contract forthwith and in any case within a period not exceeding three months of the initial report. These replacements shall be made by the supplier free of all charges at site. Should it fail to do so within this time, the purchaser reserves the discretion to reject and replace at the cost of the supplier the whole or any portion of equipment as the case may be, which is defective or fails to fulfill the requirements of the contract. The cost of any such replacement made by the purchaser shall be deducted from the amount payable to the supplier.

➤ When the performance tests called for have been successfully carried out, the inspector / ultimate consignee will forthwith issue a Taking over Certificate. The inspector /ultimate consignee shall not delay the issue of any "**Taking Over Certificate**" contemplated by this clause on account of minor defects in the equipment which do not materially affect the commercial use thereof provided that the supplier shall undertake to make good the same in a time period not exceeding six months. The Taking Over Certificate shall be issued by the ultimate consignee within six weeks of successful completion of tests. In this case, BCPC (Bills Copy Payable Chalan) shall be equivalent to "Taking Over Certificate", issuance of which shall certify receipt of goods in safe and sound condition.

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However, they shall not discharge the supplier of their warranty obligation. BCPC in respect of last consignment against the purchase order will be equivalent to "Taking Over Certificate".

➤ Nothing in this clause shall in any way release the Supplier from any warranty or other obligations under this contract.

6. DELIVERY AND DOCUMENTS

➤ Delivery of the goods and documents shall be made by the supplier in accordance with the terms specified by the purchaser in its schedule of requirements and special conditions of contracts, and the goods shall remain at the risk of the supplier until delivery has been completed. The delivery of the equipment shall be to the ultimate consignee as given in the purchase order.

➤ The delivery of the goods and documents shall be completed within time frame stated in deliver schedule.

➤ All Technical assistance for installation, commissioning and monitoring of the retailer boards shall be provided by the Supplier at no extra cost during workshop evaluation, validation/ type approval and field trial, if any.

➤ The extension of delivery period against the purchase order, if any, should be granted subject to the condition that BSNL shall have the absolute right to revise the price(s) and also to levy penalty for the delayed supplies.

7. Training :- N/A

8. Incidental Services :- N/A

9. Spares :- N/A

10. WARRANTY

➤ The supplier shall warrant that the stores to be supplied shall be new and free from all defects and faults in materials used, workmanship and shall be of the highest grade and consistent with the established and generally accepted standards for materials of the type ordered and shall perform in full conformity with the specifications and drawings. The supplier shall be responsible for any defect that may develop under the conditions provided by the contract and under proper use, arising from faulty material, design or workmanship such as corrosion of the equipment, fading of flex color etc. and/ or otherwise and shall remedy such defects at its own cost when called upon to do so by the Purchaser who shall state in writing in what respect the stores are faulty. This warranty shall survive inspection or payment for/ and acceptance of goods, but shall expire (except in respect of complaints notified prior to such date) twelve months after the stores have been taken over under clause 5 above.

➤ If it becomes necessary for the Supplier to replace or renew any defective portion(s) of the retailer board under this clause, the provisions of the above clause shall apply to the portion(s) of the equipment so replaced or renewed or until the end of the above mentioned period of twelve months, whichever may be later. If any defect is not remedied by the supplier within a reasonable time, the Purchaser may proceed to get the defects remedied from other supplier etc., at the supplier's risk and expenses, but without prejudice to any other rights which the purchaser may have against the supplier in respect of such defects.

➤ Replacement under warranty clause shall be made by the supplier free of all charges at site including freight, insurance and other incidental charges.

11. Payment Terms

90% of the price shall be made on receipt of goods by consignee. For claiming this payment the following documents are to be submitted to the paying authority AGM (MKT-SSA).

Invoice in duplicate, clearly indicating the composite price (i.e. Basic, GST) along with the following,

- a. Delivery confirmations through PHOTOGRAPHS of each FLEX BOARDS/DRIWAY-BOARDS/CSC STANDEES in the retailer premises/CSC and countersigned by the station In-charge (not below the rank of JTO) and countersigned by the AGM (Marketing) towards successful work completion certificate from all concerned.
- b. Consignee receipt that the materials received in good condition.

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- c. Authenticated copy of purchase order issued.
- d. Filled ERP-Vendor Master Form to be provided along with the WORK ORDER.

Note: -

- If the supplier fails to furnish necessary supporting documents i.e. GST, the amount pertaining to such Duties/Taxes will be deducted from the payment due to the firm.
- Remaining 10% amount (being kept as Security Deposit towards performance guarantee) payment shall be paid to the supplier on completion of 1 year from the date submission of the original bill. However, in case the supplier deposits equivalent amount as PBG with 1 year validity, 100% amount shall be paid as above.

12. PRICES

- Prices for each item charged by the supplier for goods delivered and services performed under the contract shall not be higher than the L-1 prices accepted and approved in the Bid except for variation caused by change in taxes/ duties.

13. CHANGES IN PURCHASE ORDERS

- The purchaser may, at any time, by a written order given to a supplier, make changes within the general scope of the contract in any one or more of the following:
 - drawings, designs or specifications, where Goods to be supplied under the contract are to be specifically manufactured for the Purchaser;
 - the method of transportation or packing;
 - the place of delivery; or
 - the services to be provided by the supplier.
- If any such change causes an increase or decrease in the cost of, or the time required for the execution of the contract an equitable adjustment shall be made in the contract price or delivery schedule, or both, and the contract shall accordingly be amended. Any proposal by the supplier for adjustment under this clause must be made within thirty days from the date of the receipt of the change in order.

- 14. SUBCONTRACTS: -** Under no circumstances BSNL shall interact or communicate with any third party other than the supplier regarding compliance of the terms and conditions of the tender.

15. DELAYS IN THE SUPPLIER'S PERFORMANCE

- Delivery of the Goods and performance of the services shall be made by the Supplier in accordance with the time schedule specified by the purchaser in its purchase order. In case the supply is not completed in the stipulated delivery period, as indicated in the Purchase Order, purchaser reserves the right to short-close/ cancel this purchase order and/ or recover liquidated damage charges. The cancellation/ short-closing of the order shall be at the risk and responsibility of the supplier and purchaser reserves the right to purchase balance unsupplied item at the risk and cost of the defaulting vendors.
- Delay by the Supplier in the performance of its delivery obligations shall render the Supplier liable to any or all of the following sanctions:
 - forfeiture of its performance security,
 - imposition of liquidated damages, and/ or
 - Short closure of the contract in part or full and/ or termination of the contract for default.
- If at any time during the performance of the contract, the supplier encounters condition impeding timely delivery of the goods and performance of service, the supplier shall promptly notify to the Purchaser in writing the fact of the delay, it's likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at its discretion extend the period for performance of the contract (by not more than 20 weeks).
- The vendor has to submit their request for extension at least two weeks before the expiry of delivery period. The vendor shall also submit unconditional acceptance of the conditions for delivery period extension i.e. applicability of liquidated damages, submission of additional BG etc. wherever applicable. The decision regarding extension shall be communicated within two weeks of the receipt of request and after receipt of the unconditional acceptance and the undertaking mentioned above.
- In case extension is being granted beyond 20 weeks then the vendor shall submit additional

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BG while seeking extension. For piecemeal items the amount of additional BG shall be 5% of the value of balance quantity of items to be supplied for which extension in delivery period has been sought.

➤ If the vendor fails to deliver the full ordered quantity even during extended delivery period then the PO shall be short-closed and the Performance Bank Guarantee as well as additional BG shall be forfeited.

➤ If the supplies are not completed in the extended delivery period, the purchase order shall be short-closed and both the Performance securities shall be forfeited.

16. **LIQUIDATED DAMAGES**

16.1 The date of delivery of the stores stipulated in the acceptance of the tender should be deemed to be the essence of the contract and delivery must be completed no later than the dates specified therein. Extension will not be given except in exceptional circumstances. Should, however, deliveries be made after expiry of the contracted delivery period, without prior concurrence of the purchaser and be accepted by the consignee, such delivery will not deprive the purchaser of its right to recover liquidated damage under. However, when supply is made within 7 days of the contracted original delivery period, the consignee may accept the stores. **However, delay under any other circumstance beyond 7 days as mentioned above, shall attract a penalty of a sum equivalent to 0.5% of the value of the delayed supply and/ or undelivered material/ supply for each week of delay or part thereof for a period up to 10 (TEN) weeks, and thereafter at the rate of 0.7% of the value of the delayed supply and/ or undelivered material/ supply for each week of delay or part thereof for another TEN weeks of delay.**

16.2 NOT APPLICABLE

16.3 NOT APPLICABLE

16.4 NOT APPLICABLE

Note: 1. DELETED

17. **FORCE MAJEURE**

➤ If, at any time, during the continuance of this contract, the performance in whole or in part by either party of any obligation under this contract is prevented or delayed by reasons of any war or hostility, acts of the public enemy, civil commotion, sabotage, fires, floods, explosions, epidemics, quarantine restrictions, strikes, lockouts or act of God (hereinafter referred to as events) provided notice of happenings of any such eventuality is given by either party to the other within 21 days from the date of occurrence thereof, neither party shall by reason of such event be entitled to terminate this contract nor shall either party have any claim for damages against other in respect of such non-performance or delay in performance, and deliveries under the contract shall be resumed as soon as practicable after such an event come to an end or cease to exist, and the decision of the Purchaser as to whether the deliveries have been so resumed or not shall be final and conclusive. Further that if the performance in whole or part of any obligation under this contract is prevented or delayed by reasons of any such event for a period exceeding 60 days, either party may, at its option, terminate the contract.

➤ Provided, also that if the contract is terminated under this clause, the Purchaser shall be at liberty to take over from the Supplier at a price to be fixed by the purchaser, which shall be final, all unused, undamaged and acceptable materials, bought out components and stores in course of manufacture which may be in possession of the Supplier at the time of such termination or such portion thereof as the purchaser may deem fit, except such materials, bought out components and stores as the Supplier may with the concurrence of the purchaser elect to retain.

18. ACTION BY PURCHASER AGAINST BIDDER(S)/ VENDOR(S) IN CASE OF DEFAULT.

18.1 In case of default by Bidder(s)/ Vendor(s) such as

- (a) Failure to deliver and/ or commission any or all of the goods within the time period(s) specified in the contract, or any extension thereof granted by the purchaser pursuant to clause 15 of this section;
- (b) Failure to perform any other obligation(s) under the Contract; and
- (c) Equipment does not perform satisfactory in the field in accordance with the specifications;
- (d) Or any other default whose complete list is enclosed in Appendix-1 of Section-4, Part-A; Purchaser will take action as specified in Appendix-1 of Section-4, Part-A.

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19. Clause deleted.**20. ARBITRATION**

➤ In the event of any question, dispute or difference arising under this agreement or in connection there-with (except as to the matters, the decision to which is specifically provided under this agreement), the same shall be referred to the sole arbitration of the CGM, BSNL Odisha Circle or in case his designation is changed or his office is abolished, then in such cases to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) with the functions of the CGM, BSNL Odisha Circle or by whatever designation such an officer may be called (hereinafter referred to as the said officer), and if the CGM, BSNL Odisha Circle the said officer is unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the CGM, BSNL Odisha Circle the said officer. The agreement to appoint an arbitrator will be in accordance with the Arbitration and Conciliation Act 1996 as amended from time to time. There will be no objection to any such appointment on the ground that the arbitrator is a Government Servant or that he has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute. The award of the arbitrator shall be final and binding on both the parties to the agreement. In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the CGM, BSNL Odisha Circle or the said officer shall appoint another person to act as an arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.

➤ The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to the aforesaid, Arbitration and Conciliation Act, 1996 and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this clause.

➤ The venue of arbitration shall be Circle HQ, Bhubaneswar as the case may be.

21. SET OFF

➤ Any sum of money due and payable to the supplier (including security deposit refundable to him) under this contract may be appropriated by the purchaser or the BSNL or any other person(s) contracting through the BSNL and set off the same against any claim of the Purchaser or BSNL or such other person or person(s) for payment of a sum of money arising out of this contract or under any other contract made by the supplier with the Purchaser or BSNL or such other person(s) contracting through the BSNL.

22. INTIMATION OF SUPPLY STATUS

➤ The bidders, who are given Purchase Orders, must give the details of the supplies made against all the Purchase Orders every month on the first working day of the following month to MM and the concerned User Branches of BSNL.

23. DETAILS OF THE PRODUCT

➤ The bidder should furnish the name of its collaborator (if applicable), brand name, model number and type of the products offered in this tender. The technical literatures of the products should also be submitted. No change in either technology or product shall be permitted after opening of bids.

24. FALL CLAUSE

24.1 The prices once fixed will remain valid during the scheduled delivery period except for the provisions in clause 12.1 of Section-5A.

Further, if at any time during the contract

(a) It comes to the notice of purchaser regarding reduction of price for the same or similar equipment/ service;

And / or

(b) The prices received in a new tender for the same or similar equipment/ service are less than the prices chargeable under the contract.

24.2 The purchaser, for the purpose of delivery period extension, if any, will determine and intimate the new price, taking into account various related aspects such as quantity, geographical location etc., and the

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date of its effect for the balance quantity/ service to the vendor. In case the vendor does not accept the new price to be made applicable during the extended delivery period and the date of its effect, the purchaser shall have the right to terminate the contract without accepting any further supplies. This termination of the contract shall be at the risk and responsibility of the supplier and the purchaser reserves the right to purchase the balance unsupplied quantity/ service at the risk and cost of the defaulting vendor besides considering the forfeiture of its performance security.

24.3 The vendor while applying for extension of time for delivery of equipment/services, if any, shall have to provide an undertaking as "*We have not reduced the sale price, and/ or offered to sell the same or similar equipment/ service to any person/ organization including Department of central/state Government or any central/ state PSU at a price lower than the price chargeable under the contract for scheduled delivery period.*"

24.4 In case under taking as in Clause 24.3 is not applicable, the vendor will give the details of prices, the name(s) of purchaser, quantity etc. to the purchaser, while applying extension of delivery period.

25. COURT JURISDICTION

➤ Any dispute arising out of the tender/ bid document/ evaluation of bids/ issue of APO shall be subject to the jurisdiction of the competent court at the place from where the NIT/ tender has been issued.

➤ Where a contractor has not agreed to arbitration, the dispute/ claims arising out of the Contract/ PO entered with him shall be subject to the jurisdiction of the competent Court at the place from where Contract/ PO have been issued. Accordingly, a stipulation shall be made in the contract as under.

- "This Contract/ PO are subject to jurisdiction of Court at BHUBANESWAR only".
- **Note:** - *Mandatory Licensing requirements with regards to security related concerns issued by the Government of India from time-to-time shall be strictly followed and appropriate clauses shall be added in all bid documents. Necessary guidelines in this regard shall be issued separately.*

26. GENERAL GUIDELINES:-

- "The General guidelines as contained in Chapter 5, 6 and 8 of General Financial Rules as amended from time to time on works, procurement of goods and services and contract management respectively may also be referred to as guiding principles".
- The rate quoted by the bidder should be firm, final and valid for one year from date of signing the agreement. Sr.-CM will have discretion to extend the validity of rate contract for additional Six months on the same terms and conditions.
- Similarly the tender is valid for a period of one year from the date of signing the agreement. However if due to any reason if the work could not be completed in one year then the tendering authority GM, BSNL, Odisha Circle reserves the right to extend it for period of six months maximum in phases of three months.

SECTION –5 Part B
SPECIAL (COMMERCIAL) CONDITIONS OF CONTRACT (SCC)

- i. **Other conditions:**
- Except the OFF-LINE documents mentioned at section-2, Clause 2 (OFFLINE DOCUMENTS). Any other document submitted physically, without uploading the documents in portal shall not be considered for further evaluation purpose and the bid will be rejected.
 - **Power of Attorney (other than the Proprietor as signing authority) submitted should be executed on or after 6th July 2018.**
 - Tender form is not exchangeable.
 - No tender will be received in person. **It is to be submitted online through e-tendering portal**
 - Submission of tender in response to this tender notice and its acceptance thereof by BSNL will be deemed a VALID CONTRACT and the conditions mentioned in the tender notice will be binding on the bidder. Conditional tender such as with a mention that increase in market rates or taxes, duties rates charged extra shall stand disqualified and will not be considered.
 - The tender offer and other particulars / information/correspondence should be on the Firm's Letter Head only. In future correspondence, tender notice no. & date may be quoted; failing which correspondence may be ignored.
 - The payment of the bills will be made at the earliest on submission of bill complete in all respects and no other condition(s) for payment including charging of penal interest etc ,will be accepted.
 - The material should be delivered as specified in purchase order.
- ii. **General Conditions of AMC: N/A**

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Signature of the bidder with seal

SECTION-6 (A)
UNDERTAKING & DECLARATION

Annexure-I

For understanding the terms & condition of Tender & Spec. of work

a) Certified that:

- I/ We have read, understood and agree with all the terms and conditions, specifications included in the tender documents & offer to execute the work at the rates quoted by us in the tender form.
- If I/ We fail to enter into the agreement & commence the work in time, the EMD/ SD deposited by us will stand forfeited to the BSNL
- No addition/deletion/correction/alteration/modification has been made in the downloaded tender document being submitted by me/us and it is identical to the tender document appearing in the website.

b) The BIDDER hereby covenants and declares that:

- All the information, Documents, Photo copies of the Documents/ Certificates enclosed along with the Tender offer are correct.
- If anything is found false and/or incorrect and/or reveals any suppression of fact at any time, BSNL reserves the right to debar our tender offer/ cancel the LOA/ Purchase/ work order if issued and forfeit the EMD/ SD/ Bill amount pending with BSNL. In addition, BSNL may debar the contractor from participation in its future tenders.

Date:

Signature of bidder

Place

Name of bidder

Along with date & Seal

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

SECTION 6 (B)**Annexure-II****Non-working of Near Relationship in BSNL**

"I.....s/o.....r/o.....
.....hereby certify that none of my relative(s) as defined in the tender document is/are employed in BSNL unit as per details given in tender document. In case at any stage, it is found that the information given by me is false/ incorrect, BSNL shall have the absolute right to take any action as deemed fit/without any prior intimation to me."

Signature of the BIDDER

With date and seal

Note : In case of partnership firm all the partners / and in case of limited companies all the directors should submit this certificate.

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Signature of the bidder with seal

Anne SECTION-7 (A)

Annexure-III

For the BIDSECURITY/ EMD Guarantee

(To be typed on Rs.100/- non-judicial stamp paper)

Sub: Bid Security/EMD guarantee.

1. Whereas M/s-----R/o..... (Hereafter referred to as Bidder) has approached us for giving Bank Guarantee of Rs.1, 40, 000/- (hereafter known as the "B. G. Amount") valid up to 180 days from 31st July 2018 (hereafter known as the "Validity date") in favor of CGM BSNL, Odisha Telecom Circle, (Hereafter referred to as BSNL) for participation in the tender of work BSNL for supplying and Installing retailer Boards at various BSNL POS across Odisha Vide tender No. OR/CM/SM/RETAILER BOARDS/2018-19 dated at BBSR the 6th July 2018.

Now at the request of the Bidder, We BankBranch having ----- (Address) and Regd. Office address as (Hereinafter called 'the Bank') agrees to give this guarantee as hereinafter contained:

2. We the Bank do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the BSNL stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the BSNL by reason of breach by the said bidder(s) of any of terms or conditions contained in the said Agreement or by reason of the bidder (s) failure to perform the said Agreement. Any such demand made on the bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee where the decision of the BSNL in these counts shall be final and binding on the bank. However, our liability under this guarantee shall be restricted to an amount not exceeding the "B. G. Amount".
3. We undertake to pay to the BSNL any money so demanded notwithstanding any dispute or disputes raised by the bidder(s) in any suit or proceeding before any court or tribunal relating thereto our liability under this present being absolute and unequivocal. The Payment so made by us under this bond shall be valid discharge of our liability for payment there under and the bidder(s) shall have no claim against us for making such payment.
4. We the Bank further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said agreement and that it shall continue to be enforceable till all the dues of the BSNL under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged or till BSNL Certifies that the terms and conditions of the said Agreement have been fully and properly carried out by the said bidder(s) and accordingly discharge this guarantee. Unless a demand or claim under this guarantee is made on us in writing or before the expiry of Validity date from the date hereof, we shall be discharged from all liability under this guarantee thereafter.
5. We the Bank further agree with the BSNL that the BSNL shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Agreement or to extend time of performance by the said bidder(s) from time to time or to postpone for any time or from time to time any of the powers exercisable by the BSNL against the said bidder(s) and to forbear or enforce any of the terms and conditions relating to the said agreement and we shall not be relieved from our liability by reason of any such variation, or extension being granted to the said Bidder(s) or for any forbearance, act or omission on the part of the BSNL or any indulgence by the

Read, Understood, Accepted & submitted by me

BSNL to the said bidder(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

6. Notwithstanding anything herein contained;

The liability of the Bank under this guarantee is restricted to the "B. G. Amount" and it will remain in force up to its Validity date specified above. (b) The guarantee shall stand completely discharged and all rights of the BSNL under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.

7. The Bank guarantees that the below mentioned officer who have signed it on behalf of the Bank have authority to give this guarantee under its delegated power.

Place:

Date:

(Signature of the Bank Officer)
Rubber stamp of the bank.

Authorized Power of Attorney Number:

Name of the Bank officer:

Designation:

Complete Postal address of Bank:

Telephone Numbers

Fax numbers

SECTION 7 (B)**Annexure-IV****For the Performance Guarantee**

(To be typed on Rs.100/- non-judicial stamp paper)

Dated:.....

SUB: PERFORMANCE GUARANTEE.

Whereas GM-CM, BSNL, Odisha Bhubaneswar R/o
 (Hereafter referred to as BSNL) has issued an APO no.
 Dated...../...../20..... Awarding the work of
to M/s
 R/o.....
 (hereafter referred to as "Bidder") and
 BSNL has asked him to submit a performance guarantee in favour of CGM, Odisha Circle,
 Bhubaneswar of Rs.- (hereafter referred to as "P.G. Amount") valid up to
/...../20.....(hereafter referred to as "Validity Date") (as per APO)

Now at the request of the Bidder, We Bank
Branch having
 (Address) and Regd. Office
 address as

..... (Hereinafter called 'the Bank') agreed to give this guarantee as
 hereinafter contained:

2. We, "the Bank" do hereby undertake and assure to the BSNL that if in the opinion of the BSNL, the Bidder has in any way failed to observe or perform the terms and conditions of the said agreement or has committed any breach of its obligations there-under, the Bank shall on demand and without any objection or demur pay to the BSNL the said sum limited to P.G. Amount or such lesser amount as BSNL may demand without requiring BSNL to have recourse to any legal remedy that may be available to it to compel the Bank to pay the same.
3. Any such demand from the BSNL shall be conclusive as regards the liability of Bidder to pay to BSNL or as regards the amount payable by the Bank under this guarantee. The Bank shall not be entitled to withhold payment on the ground that the Bidder had disputed its liability to pay or has disputed the quantum of the amount or that any arbitration proceeding or legal proceeding is pending between Bidder and BSNL regarding the claim.
4. We, the Bank further agree that the guarantee shall come into force from the date of its issue and shall remain in full force and effect up to its Validity date.

The Bank further agrees that the BSNL shall have the fullest liberty without the consent of the Bank and without affecting in any way the obligations hereunder to vary any of the terms and conditions of the said agreement or to extend the time for performance of the said agreement from any of the powers exercisable by BSNL against the Bidder and to forebear to enforce any of the terms and conditions relating to the said agreement and the Bank shall not be relieved from its liability by reason of such failure or extension being granted to Bidder or through any forbearance, act or omission on the part of BSNL or any

 Read, Understood, Accepted & submitted by me

indulgence by BSNL to Bidder or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of relieving or discharging the guarantor.

6. Notwithstanding anything herein contained;

- (a) The liability of the Bank under this guarantee is restricted to the P.G. Amount and it will remain in force up to its Validity date.
- (b) The guarantee shall stand completely discharged and all rights of the BSNL under this Guarantee shall be extinguished if no claim or demand is made on us in writing on or before its validity date.

7. The Bank guarantees that the below mentioned officer who have signed it on behalf of the Bank have authority to give this guarantee under its delegated power.

Place:

Date: (Signature of the Bank Officer)

Rubber stamp of the bank

Authorized Power of Attorney Number:

Name of the Bank officer:

Designation:

Complete Postal address of Bank:

Telephone Numbers

Fax numbers

Annexure-V

For Letter of Authorization for attending Bid Opening Event.

(To be typed preferably on letter head of the company)

Subject: Authorization for attending Bid opening

I/ We Mr. /Ms. Have submitted our bid for the tender no. OR/CM/SM/RETAILER BOARDS/2018-19 dated at BBSR the 6th July 2018 in respect of supplying & Installing retailer boards at BSNL POS across Odisha which is due to open on (Date) in the Meeting Room, O/o

We hereby authorize Mr. / Ms.& Mr. / Ms..... (Alternative) whose signatures are attested below, to attend the bid opening for the tender mentioned above on our behalf.

..... Signature of the Representative Signature of Bidder/ Auth Signatory Name of the Representative on behalf of the Bidder.....

..... Signature of the Alternative Representative Signature of Bidder/ Auth Signatory Name of the Alternative Representative on behalf of the Bidder.....

Note 1: Only one representative will be permitted to attend the Bid opening

Permission for entry to the hall where bids are opened may be refused in case authorization as

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Signature of the bidder with seal

Bidder's profile & Questionnaire.

BIDDER / Bidder's Profile & Questionnaire

(To be filled in and submitted by the bidder)

A)	BIDDER's Profile	
1.	Name of the Individual/ Firm:
2	GST Number

2. Present Correspondence Address

.....
 Telephone No. Mobile No. FAX No.

3. Address of place of Works/

Manufacture

.....
 Telephone No. Mobile No.

4.	State the Type of Firm: (Tick the correct choice):	Sole proprietor-ship/partnership firm / Private limited company
----	--	---

5. Name of the sole proprietor/ partners/ Director(s) of Pvt. Ltd Co.:

S. NO.	NAME	FATHER'S NAME	DESIGNATION
1.			
2.			
3.			
4.			
5.			

6. Name of the person authorized to enter into and execute contract/ agreement and the capacity in which he is authorized (in case of partnership/ private Ltd company):

.....

7. Permanent Account No. :

8. Details of the Bidder's Bank for effecting e-payments:

(a) Beneficiary Bank Name:.....

(b) Beneficiary branch Name:.....

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Signature of the bidder with seal

(c) IFSC code of beneficiary Branch.....

(d) Beneficiary account No.:.....

(e) Branch Serial No. (MICR No.):.....

9. Whether the firm has Office/ works (i.e. manufacture of the tendered item) in Odisha? If so state its Address

.....

B) Questionnaire

1. Do you think any other detail/ material is required to complete the work specified in the specification? Yes/ No.

1.1 If Yes, Give details

.....

2. Do you think any other item of work need be included in tender form to complete the work specified in the specification? Yes/ No.

2.1 If Yes, Give details

.....

3. Kindly indicate the maximum Quantity of tendered material which you are capable of supplying within the scheduled delivery period.

Name of the tendered Item	Qty. that can be supplied by the firm within scheduled delivery period.

4. Suggestion for improvement of the tender document.

.....

Place.....

Signature of contract

Date

Name of Contractor

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

SECTION 9 (A)
BID FORM

Annexure-VII

To

From,

.....

.....

<Complete address of the purchaser>

<complete address of the Bidder>

Bidder's Reference No:..... Dated.....

Ref: Your Tender Enquiry No.dated

1. Having examined the above mentioned tender enquiry document including amendment/ clarification/ addenda Nos. Dated the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and deliver in conformity with the said drawings, conditions of contract and specifications for the sum shown in the schedule of prices attached herewith and made part of the financial Bid.
2. Bid submitted by us is properly sealed and prepared so as to prevent any subsequent alteration and replacement.
3. We agree to abide by this Bid for a period of 365 days from the date fixed for Bid opening or for subsequently extended period, if any, agreed to by us. This bid shall remain binding upon us up to the aforesaid period.
4. We understand that you are not bound to accept the lowest or any bid, you may receive.
5. If our Bid is accepted, we will provide you with a performance guarantee from a Scheduled / Nationalized Bank for a sum @ 5% of the contract value for the due performance of the contract.
6. If our Bid is accepted, we undertake to complete delivery of all the items and perform all the services specified in the contract in accordance with the delivery schedule specified in the Section-2 (Tender Information).
7. Until a formal Purchase Order of Contract is prepared and executed, this Bid together with your written acceptance thereof in your notification of award shall constitute a binding contract between us.

Dated: day of 2018

Witness

Signature

Signature.....

Name

Name

In the capacity of

Address

Duly authorized to sign the bid for and on behalf of.....

Read, Understood, Accepted & submitted by me

Annexure-VIII

PRICE SCHEDULE

Sl. No.	Name of the Work	QUANTITY	UNIT-Rate/Sqft. UNIT-Rate/Qty.	AMOUNT
A	B	C	D	E = C X D
1	Installation of One-Sided Non-Lit Retailer Boards as per Spec. and installing them in the retailers' premises.	38000Sqft		In Numbers:
				In Words:
2	Installation of Double-Sided Non-Lit Retailer Boards as per Spec. and installing them in the retailers' premises.	15000Sqft		In Numbers:
				In Words:
3	Installation of DRIVE-WAY boards besides the NH/SH/MKT AREA/VILLAGES	480Nos		In Numbers:
				In Words:
4	Replacement of FLEX on the existing retailer boards.	32000Sqft		In Numbers:
				In Words:
5	Supply of CSC STANDEE to the CSC/CCN.	3000Sqft		In Numbers:
				In Words:
<p>Column D includes the cost for fabricating, transportation charges to the place of installation, installation charges, expected maintenance charges and other unforeseen charges if any (like holding tax to NAC / Municipality authority if any). (But without GST)</p> <p>*The tender will be evaluated on the basis of the <u>UNIT COST</u> in Column-D.</p>				

1. The rate should be quoted in NUMBERS in Column – D only. The tender with rate quoted in other than Financial Bid, in the tender document, is liable for rejection summarily.
2. The Rates Quoted at Column D is the UNIT RATE (All Inclusive except the GST) and should be in Indian Rupees format up to 2 decimals.
3. **Evaluation is to be done on the “UNIT RATE/Sqft or Nos as Quoted in Col-D” of the individual eligible bidders.**
4. Distribution of Work shall be done as per the Section 4 (B) for each item separately.

Signature of the bidder with Date & Stamp

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

Annexure-IXAGREEMENT

An AGREEMENT made this Date ____Month____Year 2018 between the BSNL, Odisha Circle (which expression shall unless exclude by or repugnant to the context, include his successors and assignees) on the ONE PART and _____ having its registered office at _____ (acting through its constituted Attorney) hereinafter called the 'Supplier' (which term shall include their heirs, executors, successors and assignees) on the OTHER PART.

Whereas M/s _____ has accepted the UNIT PRICE/SQFT of

1. Rs. _____ towards Fixing of _____ Sq Ft of One-Sided Non-Lit Retailer Boards as per Spec. and installing them in the retailers' premises. of all 13 SSA, Odisha
2. Rs. _____ towards Printing, Supply & Fixing of _____ Sq Ft Double-Sided Non-Lit Retailer Boards as per Spec. and installing them in the retailers' premises of all 13 SSA, Odisha.
3. Rs. _____ towards Printing, Supply & Fixing of _____ Sq Ft DRIVE-WAY boards besides the NH/SH/MKT AREA/VILLAGES of all 13 SSA, Odisha.
4. Rs. _____ towards Printing, Supply & Fixing of _____ Sq Ft FLEXES on the existing retailer boards of all 13 SSA, Odisha.
5. Rs. _____ towards Printing, Supply of _____ Sq Ft CSC STANDEE to the CSC/CCN of all 13 SSA, Odisha.

as per specification and terms and conditions of the tender **OR/CM/SM/RETAILER BOARD/18-19 Dated _____** and has agreed to supply them at the quoted rates under conditions described in the Tender schedule which forms part of this agreement.

Whereas M/s. _____ has submitted a Performance Bank Guarantee in the name of The Chief General Manager, BSNL, Odisha as security towards supply of correct quality & quantity of materials as agreed to.

And whereas, the supplier is ready and willing to execute the supply orders in accordance with the contract.

Now the agreement witnessed and it is hereby agreed and declared as follows:

1. The Tender Notice, Instructions to bidders, Conditions of contract, technical specifications, Guidelines to supplier, Schedule, APO No. **OR/CM/SM/RETAILER BOARD/18-19 Dated 6th July 2018** (along with its enclosures) annexed hereto and such other additional particulars, instructions, drawings as may be found requisite to be given during execution of the work shall be deemed and taken to be an integral part of the contract and shall also be deemed to be included in the expression, contract or 'Contract Documents' wherever herein used.
2. In consideration of the payments to be made to the supplier for the supply of items, the supplier hereby covenants with the contract documents duly provide, execute and complete the said supply and shall perform all other acts, deeds, matters and things in the contract mentioned or described or which are to be implied there from or may be

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reasonably necessary for the completion of the said supply and at the time and in the manner and subject to the terms and conditions of stipulations mentioned in the contract.

3. In consideration of the due provisions, executions and completion of the said works, the BSNL Odisha Circle, hereby agrees with the supplier to pay the amount towards the cost of material supplied above, after satisfactory completion of work and on production of bills by the supplier less deduction as admissible if any under the provisions of the Contract.
4. The Contract Period is valid for 1 year from the date of signing of agreement.

The cost includes Printing, Fixing, transportation & any other incidental handling charges. However, GST is to be levied separately.

IN WITNESS, WHEREOF the parties hereto have executed these presents the day and year first above written.

Signed by the Supplier

Place:

Date:

In the presence of witness

1. Signature.....

Name.....

2. Signature.....

Name.....

Signed on behalf of the BSNL.

Place: BHUBANESWAR

Date:

In the presence of witness

1)Signature.....

Name.....

2)Signature.....

Name.....

Annexure-XCheck-List

Sl. No.	Name of the Document	Submitted YES/NO	Page No.
I	One copy of the complete set of tender documents duly filled in and signed on each page by authorized signatory.		
II	TENDER COST of Rs.590- (In form of DD/BC) in favor of AO (A & P), O/o CGM, BSNL, ODISHA payable at Bhubaneswar, Odisha.		
III	EMD of Rs 140000/- (In form of BG/DD) BG in the name of CGM, BSNL, Odisha. DD in favor of AO (A & P), O/o CGM, BSNL, ODISHA payable at Bhubaneswar, Odisha		
IV	Bidder having valid NSIC/MSME certificate with approval of monetary limit will be exempted from TENDER & EMD costs as per rule. The proof of the same must be produced in the technical bid.		
V	Proof regarding TURNOVER of Rs 1.05Crores during the last three audited assessment years i.e. 15-16, 16-17 & 2017-18 duly certified by the Chartered Accountant.		
VI	EXPERIENCE of Rs 24, 50, 000/- in FLEX-BOARD works from any Govt. / Semi Govt. / PSU /Private Companies during last 3 F.Y. i.e. 2015-16. 2016-17 & 2017-18. Refer Eligibility Criteria, Point-V (Pg-4)		
VII	' POWER OF ATTORNEY ' Executed not earlier than 6th July 2018 in favor of the signatory signing the tender documents (It is not required in case of proprietor signed himself). Article & Memorandum of association with certificate of Registration in case of limited company or Authenticated copy of Partnership Deed, in case of partnership firm. Refer: Section - 4 Part-A, Point 14.3		
VIII	Undertaking for non-working of any relative in BSNL in the prescribed format available in Annexure-II		
IX	Copy of PAN card & Income Tax return for AY 2017-18.		
X	Copy of GST Registration.		
XI	Bidder's Profile & Questionnaire duly filled & signed.		
XII	Financial BID		
XIII	Proof of Certificate from DIC/MSME stating clearly that the firm is carrying out similar work.		
XIV	Valid Registration/Incorporation certificate of the firm/bidder.		

 Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

Appendix-1 to Section 4 Part A of Chapter 4 (Standard Tender Enquiry Document)

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
1(a)	Submitting fake / forged a) Bank Instruments with the bid to meet terms & condition of tender in respect of tender fee and/ or EMD; b) Certificate for claiming exemption in respect of tender fee and/ or EMD; and detection of default at any stage from receipt of bids till award of APO/ issue of PO/WO.	i) Rejection of tender bid of respective Vendor. ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order. iii) Termination/ Short Closure of PO/WO, if issued. This implies non-acceptance of further supplies / work & services except to make the already received material work/ complete work in hand.
	Note 1:- However, in this case the performance guarantee if alright will not be forfeited.	
	Note 2:- Payment for already received supplies/ completed work shall be made as per terms & conditions of PO/ WO.	
1(b)	Submitting fake / forged documents towards meeting eligibility criteria such as experience capability, supply proof, registration with Sales Tax, Income Tax departments etc and as supporting documents towards other terms & conditions with the bid to meet terms & condition of tender : (i) If detection of default is prior to award of APO (ii) If detection of default after issue of APO but before receipt of PG/ SD (DD,BG etc.)	 i) Rejection of Bid & ii) Forfeiture of EMD. i) Cancellation of APO, ii) Rejection of Bid & iii) Forfeiture of EMD.
1(b) contd	(iii) If detection of default after receipt of PG/ SD (DD,BG etc.) . (iv) If detection of default after issue of PO/ WO	 i) Cancellation of APO ii) Rejection of Bid & iii) Forfeiture of PG/ SD. However on realization of PG/ SD amount, EMD, if not already released shall be returned. i) Termination/ Short Closure of PO/WO and Cancellation of APO ii) Rejection of Bid & iii) Forfeiture of PG/ SD. However on realization of PG/ SD amount, EMD, if not released shall be returned.
	Note 3:- However, settle bills for the material received in correct quantity and quality if pending items do not affect working or use of supplied items.	
	Note 4:- No further supplies are to be accepted except that required to make the already supplied items work.	
2	If vendor or his representative uses violent/ coercive means viz. Physical / Verbal means to threatens BSNL Executive / employees and/ or obstruct him from functioning in discharge of his duties & responsibilities for the following : a) Obstructing functioning of tender opening executives of BSNL in receipt/ opening of tender bids from prospective Bidders, suppliers/ Contractors. b) Obstructing/ Threatening other prospective bidders i.e. suppliers/ Contractors from entering the tender venue and/ or submitting their tender bid freely.	Banning of business for 3 years which implies Barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.
3	Non-receipt of acceptance of APO/ AWO and SD/ PG by L-1 bidder within time period specified in APO/ AWO.	Forfeiture of EMD.

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
4.1	Failure to supply and/ or Commission the equipment and /or execution of the work at all even in extended delivery schedules, if granted against PO/ WO.	i) Termination of PO/ WO. ii) Under take purchase/ work at the risk & cost of defaulting vendor. iii) Recover the excess charges if incurred from the PG/ SD and outstanding bills of the defaulting Vendor.
4.2	Failure to supply and/ or Commission the equipment and /or execution of the Work in full even in extended delivery schedules, if granted against PO/ WO.	i) Short Closure of PO/ WO to the quantity already received by and/ or commissioned in BSNL and/ or in pipeline provided the same is usable and/or the Vendor promises to make it usable. ii) Under take purchase/ work for balance quantity at the risk & cost of defaulting vendor. iii) Recover the excess charges if incurred from the PG/ SD and outstanding bills of the defaulting Vendor.
5.1	The supplied equipment does not perform satisfactory in the field in accordance with the specifications mentioned in the PO/ WO/Contract.	i) If the material is not at all acceptable, then return the non-acceptable material (or its part) & recover its cost, if paid, from the o/s bills/ PG/ SD. OR ii) If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD.
5.2	Major quality problems (as established by a joint team / committee of User unit(s) and QA Circle) / performance problems and non-rectification of defects (based on reports of field units and QA circle).	i) If the material is not at all acceptable, then return the non-acceptable material (or its part) & recover its cost, if paid, from the o/s bills/ PG/ SD; OR ii) If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee. Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD; and iii) Withdrawal of TSEC/ IA issued by QA Circle.
6	Submission of claims to BSNL against a contract (a) for amount already paid by BSNL . (b) for Quantity in excess of that supplied by Vendor to BSNL. c) for unit rate and/ or amount higher than that approved by BSNL for that purchase.	i) Recovery of over payment from the outstanding dues of Vendor including EMD/ PG & SD etc. and by invoking 'Set off' clause 21 of Section 5 Part A or by any other legal tenable manner. ii) Banning of Business for 3 years from date of issue of banning order or till the date of recovery of over payment in full, whichever is later.
	Note 5:- The claims may be submitted with or without collusion of BSNL Executive/ employees.	
	Note 6:- This penalty will be imposed irrespective of the fact that payment is disbursed by BSNL or not.	
7	Network Security/ Safety/ Privacy:- If the vendor tampers with the hardware, software/ firmware or in any other way that a) Adversely affects the normal working of BSNL equipment(s) and/ or any other TSP through BSNL.	i) Termination of PO/ WO. ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order. iii) Recovery of any loss incurred on this account from the Vendor from its PG/ SD/ O/s bills etc.
S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

7 con- td.	<p>b) Disrupts/ Sabotages functioning of the BSNL network equipments such as exchanges, BTS, BSC/ MSC, Control equipment including IN etc., transmission equipments but not limited to these elements and/ or any other TSP through BSNL.</p> <p>c) tampers with the billing related data/ invoicing/ account of the Customer/ User(s) of BSNL and/ or any other TSP(s).</p> <p>d) hacks the account of BSNL Customer for unauthorized use i.e. to threaten others/ spread improper news etc.</p> <p>e) undertakes any action that affects/ endangers the security of India.</p>	<p>(Continued from page 178)</p> <p>iv) Legal action will be initiated by BSNL against the Vendor if required.</p>
8	<p>If the vendor is declared bankrupt or insolvent or its financial position has become unsound and in case of a limited company, if it is wound up or it is liquidated.</p>	<p>i) Termination/ Short Closure of the PO/ WO.</p> <p>ii) Settle bills for the quantity received in correct quantity and quality if pending items do not affect working or use of supplied items.</p> <p>iii) No further supplies are to be accepted except that required to make the already supplied items work.</p> <p>iv) In case of turnkey projects, If the material is commissioned and is usable without any degradation of performance, then settle bills for the acceptable equipment/ material (or its part).</p> <p>v) In case of turnkey projects, if the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee. (continues to page 173)</p>
8 con- td.		<p>Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD.</p>
9	<p>In the event of the vendor, its proprietor, Director(s), partner(s) is / are convicted by a Court of Law following prosecution for offences involving moral turpitude in relation to the business dealings.</p>	<p>i) Termination/ Short Closure of the PO/ WO.</p> <p>ii) Settle bills for the material received in correct quantity and quality if pending items do not affect working or use of supplied items.</p> <p>iii) No further supplies are to be accepted except that required to make the already supplied items work.</p> <p>iv) In case of turnkey projects, If the material is commissioned and is usable without any degradation of performance, then settle bills for the acceptable equipment/ material (or its part).</p> <p>v) In case of turnkey projects, If the material is inducted in network & it is not possible to return it and/ or material is acceptable with degraded performance, the purchaser may determine the price for degraded equipment (Financial penalty = Price – price determined for degraded equipment) himself and/ or through a committee.</p> <p>Undertake recovery of financial penalty from outstanding dues of vendor including PG/ SD.</p>
10	<p>If the vendor does not return/ refuses to return BSNL's dues:</p> <p>a) in spite of order of Arbitrator.</p>	<p>i) Take action to appoint Arbitrator to adjudicate the dispute.</p> <p>i) Termination of contract, if any.</p> <p>ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL from date of issue of banning order or till the date by which vendor clears the BSNL's dues, whichever is later. (continues to page 174)</p>

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal

S. No.	Defaults of the bidder / vendor.	Action to be taken
A	B	C
10 con- td.	b) in-spite of Court Orders.	iii) Take legal recourse i.e. filing recovery suite in appropriate court. i) Termination of contract, if any. ii) Banning of business for 3 years which implies barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL from date of issue of banning order or till the date by which vendor clears the BSNL's dues, whichever is later.
11	If the Central Bureau of Investigation/ Independent External Monitor (IEM) / Income Tax/ Sales Tax/ Excise / Custom Departments recommends such a course.	Take Action as per the directions of CBI or concerned department.
12	The following cases may also be considered for Banning of business: (a) If there is strong justification for believing that the proprietor, manager, MD, Director, partner, employee or representative of the vendor/ supplier has been guilty of malpractices such as bribery, corruption, fraud, substitution of tenders, interpolation, misrepresentation with respect to the contract in question. (b) If the vendor/ supplier fails to execute a contract or fails to execute it satisfactorily beyond the provisions of Para 4.1 & 4.2. (c) If the vendor/ supplier fails to submit required documents/ information, where required. (d) Any other ground which in the opinion of BSNL is just and proper to order for banning of business dealing with a vendor/ supplier.	i) Banning of business for 3 years which implies Barring further dealing with the vendor for procurement of Goods & Services including participation in future tenders invited by BSNL for 3 years from date of issue of banning order.
Note 7: The above penalties will be imposed provided it does not clash with the provision of the respective tender.		
Note 8:-In case of clash between these guidelines & provision of invited tender, the provision in the respective tender shall prevail over these guidelines.		
Note 9: Banning of Business dealing order shall not have any effect on the existing/ ongoing works/ AMC / CAMC which will continue along with settlement of Bills.		

Read, Understood, Accepted & submitted by me

Signature of the bidder with seal